

Estimation of Welfare Effects in Hedonic Difference-in-Differences: The Case of School Redistricting*

Xiaozhou Ding[†]
South Dakota State University

William Hoyt[‡]
University of Kentucky

Christopher Bollinger[§]
University of Kentucky

November 2025

Abstract

Difference-in-differences (DID) estimation that identifies the capitalization of amenities through changes in housing prices has been widely used. However, there are concerns about how to interpret the estimates of capitalization from DID as changes in welfare. We demonstrate theoretically and empirically how this divergence between capitalization and welfare arises, showing that it stems from violations of the Stable Unit Treatment Value Assumption (SUTVA) and the time-constant gradient assumption (TCGA). Following [Banzhaf \(2021\)](#), we estimate the capitalization of school redistricting in a DID framework that incorporates general equilibrium effects. When comparing estimates from our generalized DID model to the conventional DID model, we find significant differences in both the capitalization effects and welfare changes associated with the school redistricting.

Keywords: Difference-in-Differences, Hedonics, Welfare, School Quality

JEL Classification Codes: H4, I2, R2

*We are grateful for the helpful comments from Hector Blanco, Spencer Banzhaf, Sebastien Bradley, Paul Carrillo, Ed Coulson, Rene Crespin, Hanchen Jiang, Paul Ko, David Rosenkranz, Steve Ross, Amy Ellen Schwartz, Erin Troland, Darla Munroe, Caroline Weber, Yuting Yang, and conference and seminar participants at the Lincoln Institute of Land Policy, Southwestern University of Finance and Economics, Fordham University, University of Nebraska Omaha, Creighton University, University of Louisville, the UEA North American Meeting, the AREUEA-ASSA Annual Conference, the SEA Annual Meeting, and the Syracuse-Chicago Webinar Series on Property Tax Administration and Design. We also sincerely thank Michael Clark for his initial support and helpful discussions regarding the data and project setup. Xiaozhou Ding thanks Dickinson College for the support during the majority of this research and the excellent research assistance of Trang Do and Mia Vo.

[†]Ness School of Management and Economics, South Dakota State University. Email: xiaozhou.ding@sdstate.edu.

[‡]Martin School of Public Policy and Administration and Department of Economics, University of Kentucky. Center for Economic Studies (CESifo), Munich. Email: whoyt@uky.edu.

[§]Department of Economics and Martin School of Public Policy and Administration, University of Kentucky. Email: chris.bollinger@uky.edu.

1 Introduction

Hedonic models, specifically those focused on the determinants of housing prices, have been used extensively to elicit estimates of the value of goods and services in the absence of explicit market prices for these goods. Within this literature, there has been a trend of implementing difference-in-differences (DID) models to value quality-differentiated goods, such as air quality (Chay and Greenstone, 2005), water quality (Muehlenbachs, Spiller, and Timmins, 2015), brownfield (Ma, 2019), flood risk (Bakkensen, Ding, and Ma, 2019), and school quality (Collins and Kaplan, 2022). In a framework for hedonics outlined in Rosen (1974), the DID estimand that identifies the changes in housing prices associated with changes in amenities, the “capitalization effect.”

However, the assumptions that the control group is stable over time (SUTVA) or the gradient of price is time-constant (TCGA) in traditional DID hedonic models are likely to be violated if changes in local amenities are large or if there is resorting of residents. This raises a question about how reliable the standard DID estimate is in capturing the capitalization effect when local policies create spillovers (Clarke, 2017; Butts, 2021; Alves, Burton, and Fleitas, 2024).

Additionally, capitalization is not the same as the marginal willingness to pay (MWTP) (Klaiber and Smith, 2013; Kuminoff and Pope, 2014) because the changes in prices mix information from two cross-sectional hedonic price functions. This may not be an issue if the hedonic price function is stable over time and changes in house attributes and shocks to amenities are small or if a small share of the housing market is “treated.”¹ However, if the shocks or the treatment group are large, general equilibrium spillovers are likely to exist and SUTVA is violated—there is a shift in the hedonic price functions and DID estimates of capitalization do not equal MWTP. This means we cannot interpret coefficient estimates from the DID directly as measures of welfare changes.

In this paper, we embrace the challenges around estimating both the capitalization and welfare effects in DID hedonics, focusing on recent school redistricting in Fayette County, Kentucky. This redistricting changed school boundaries for five existing high schools and opened a new high

¹For instance, Koster and van Ommeren (2022) examine the neighborhood changes in Netherlands and argue the percentage of treated houses is only 4-5%, which is less likely to bias the results.

school. In addition to being an example of a discrete revision in local policy well-suited for DID as seen in studies including [Ries and Somerville \(2010\)](#) and [Collins and Kaplan \(2022\)](#), changes in school catchment areas and the opening of new schools occur frequently—over 1,000 schools changed boundaries and 258 new schools opened in 2020-21 alone. These changes in schooling can mean significant changes in school quality, housing prices, and welfare for households directly affected by the changes and, importantly, possibly for other households in the same housing market not directly affected by the changes. This policy environment is also relevant for many municipalities, as it involves not only improvements or changes to existing schools but also the introduction of new schools and the consequential reallocation of students through redistricting. Unlike other environmental applications where the focus may be on “cleaning up” contaminated areas, school policies often consider constructing or closing schools, implementing redistricting, or introducing choice programs and vouchers ([Larsen, 2020](#)). This context differs from traditional applications of hedonic models and underscores the importance of decomposing school effects by measurable attributes to better understand these impacts. Importantly for this study, these boundary changes often affect a large share of the households in the market. In our application, the revision of high school catchment areas and the opening of a new high school in Fayette County (Lexington), Kentucky, mean that over 20 percent of all households in the county were redistricted to a different high school, with 40 percent of households in one high school redistricted to other high schools.

To understand the implications of these general equilibrium effects on both estimates of capitalization and welfare, we construct a simple general equilibrium model of household location choices among school districts. This model offers one reason for the divergence between capitalization and welfare changes: the spillovers associated with significant changes in population in neighboring districts ([Hoyt, 1991](#); [Agrawal, Hoyt, and Wilson, 2022](#)). This example shows how a key assumption underlying DID hedonic models—the stability of property values in districts not changing policies (the comparison group) or SUTVA—is violated. Furthermore, the assumption of a time-constant gradient (TCGA) is subject to similar concerns as SUTVA. We demonstrate that

failing to account for shifts in preferences among both the control and treatment groups over time can lead to a biased estimate of the capitalization effect within a simple DID framework.

From this model, we also generate a sufficient statistic to estimate the welfare effects of redistricting. While our policy involves altering school catchment boundaries, rather than changing public services within a fixed jurisdiction as in [Banzhaf \(2020\)](#), our sufficient statistic similarly shows that aggregate, general equilibrium welfare effects can be calculated by summing the changes in house values within the directly affected area. To obtain welfare estimates of this redistricting we follow the methodology proposed by [Banzhaf \(2021\)](#) to control for changes in house attributes and amenities whenever possible. We first employ a discrete, semi-parametric approach to measure a school quality. Specifically, we utilize school dummies both before and after the school redistricting to capture the general equilibrium effects. In contrast to a single measure of school quality, such as test scores, these dummy variables capture the bundle of amenities that home buyers value in a school zone. We include a set of interactions between time, house attributes, and school characteristics to account for potential endogenous changes in the effects (coefficients on) these variables. The differences between two school dummies post-redistricting would imply the capitalization effect associated with switching schools while considering potential general equilibrium effects from shifts in preferences and changes in home and neighborhood characteristics. We find significant increases in property values in areas that have been rezoned from lower-performing schools to better-performing ones, with the magnitude of these changes aligning with school rankings based on test scores. Conversely, we find a similar but opposite effect for homes rezoned to lower-performing schools. To calculate the welfare effects, we multiply the number of homes, average home values, and the capitalization effect for each school-rezoning pair. These results constitute our baseline for assessing the general equilibrium welfare effects.

We also estimate a standard DID model without time-varying coefficients and compare these estimates to those obtained using our semi-parametric approach. We observe substantial differences in the estimates of capitalization and their associated impacts on welfare, particularly concerning the new high school.

In contrast to our semi-parametric approach to characterize school quality (school dummy variables), numerous hedonic studies of schooling have measured quality in terms of test scores, school report cards, or racial composition ([Figlio and Lucas, 2004](#); [Clapp, Nanda, and Ross, 2008](#); [Ries and Somerville, 2010](#); [Kuminoff and Pope, 2014](#)). We, too, follow this approach using a mean ACT score as our measure of school quality. Analogous to our semi-parametric approach, we allow the coefficient on ACT as well as coefficients on other house attributes to vary between the pre- and post-redistricting periods. Subsequently, we calculate changes in welfare associated with redistricting across schools with varying ACT scores. Our findings show significant discrepancies in the welfare effects compared to our model using school dummy variables. The generalized DID model with school dummies has an estimated welfare effect of -\$5.25 million; in contrast to the standard DID model that does not account for shifts in attributes and preferences has a welfare effect of \$27.95 million. In an effort to reconcile these differences, we introduce specifications that incorporate additional school characteristics, including student demographics, graduation rates, student-to-teacher ratios, and behavioral events—factors frequently used in other studies to assess school quality ([Downes and Zabel, 2002](#)). After incorporating these factors, our welfare estimates align more closely with those derived using school dummy variables.

We make four important contributions. First, we contribute to the literature addressing concerns with the use of DID models in hedonic estimation. We construct a simple general equilibrium model and use it to show that failure to account for the general equilibrium effects of large policy can result in biased estimates of capitalization and imprecise welfare evaluations when using conventional DID methods. Second, we develop and employ a sufficient statistic to measure the welfare effect of a large policy change. Third, complementing the discussions found in [Klaiber and Smith \(2013\)](#) and [Kuminoff and Pope \(2014\)](#), we implement a generalized DID framework that utilizes both discrete and continuous measures of school quality to more accurately reflect evolutions of hedonic price functions. Finally, educational quality, our application, is an important local policy and significant expenditure that has been the focus of a voluminous literature. Specific to the literature that employs hedonic estimation to evaluate school quality, we uncover substantial

disparities in welfare estimates when comparing our semi-parametric approach to quantifying school quality with methods relying on test scores.

The next section reviews related literature and highlights key distinctions between previous approaches and ours. Section 3 provides background information on school redistricting in Fayette County, Kentucky. In Section 4, we discuss the issues that arise when estimating DID hedonic models and develop a general equilibrium model that clarifies when these issues occur and the biases they cause. Section 5 summarizes our data and empirical strategy. Section 6 presents our results and welfare estimates. Section 7 concludes.

2 Related Literature

A voluminous literature, spanning over fifty years, employs hedonic estimation to infer the valuation of public policies and amenities through their impacts on housing prices. Here we focus on hedonic studies of educational policies and, in particular, recent studies employing DID or other quasi-experimental approaches.

Difference-in-Differences Hedonics Pioneered by Black (1999), a large strand of literature has utilized boundary discontinuities to study the capitalization of school quality (Kane, Riegg, and Staiger, 2006; Dhar and Ross, 2012). One issue that arises in the estimation of boundary fixed effect models is the sorting of home buyers across district boundaries (Bayer, Ferreira, and McMillan, 2007). More recently, another strand of the literature that utilizes exogenous changes in educational quality to identify differences in property values between those areas subject to the reforms and those areas that are not to alleviate the concerns of residential sorting has emerged. Bogart and Cromwell (2000) study the impact of redistricting schools on house values in Ohio and find that school closings resulted in dramatic decreases in house values. Ries and Somerville (2010) use a DID hedonic with repeated sales and find significant effects of the redistricting for the top-quartile of homes. In a recent work, Collins and Kaplan (2022) look into school redistricting in Shelby County, Tennessee and they find that homes rezoned to higher-quality schools have a

2-3% appreciation in sale prices with a one standard deviation increase in test scores.

Even though DID hedonics have distinct advantages in overcoming several empirical challenges in cross-sectional hedonic estimation and boundary fixed effect models, two concerns remain when interpreting the estimated effects of redistricting. First, the timing and the scope of redistricting matter when estimating capitalization.² If redistricting is a lengthy process, with possibly years between its announcement and implementation, a simple two-period DID hedonic estimation may underestimate the true effect (Ding et al., 2024).³ Further, while small adjustments along the existing school boundaries may not affect how school quality is capitalized into home values (Koster and van Ommeren, 2022), large changes in school catchment areas may affect the SUTVA assumption as highlighted in Banzhaf (2021). As well, the time-constant gradient assumption should also be tested before invoking it (Kuminoff and Pope, 2014). If redistricting results in a large share of homes being reassigned to different schools, the failure to account for shifts in the hedonic function and spillover effects from redistricted (treated) areas to (comparison) areas where there was no change in high school will introduce bias into the results, causing the estimates from the hedonic model to deviate from the actual capitalization effect and the MWTP. Finally, it is difficult to make welfare interpretations through quasi-experimental methods. While DID estimations are informative in understanding the average treatment effect, it is unclear how to derive the welfare benefits from the DID estimand. Banzhaf (2021) shows that DID estimates represent a lower bound on the total welfare effects of the policy for all households and that researchers should account for non-marginal changes in amenities and general equilibrium price effects, mobility responses, and endogenous responses to house attributes.

What School Characteristics Affect House Values In contrast to estimating the value of a bundle of services and attributes of public schools using discrete changes (Ding et al., 2024), many studies relate school quality to specific school characteristics. One attribute that has received a great deal of attention is racial and ethnic composition. Bogart and Cromwell (2000) includes

²In a recent work, Bishop and Murphy (2019) discuss forward-looking hedonic models.

³In the case of the redistricting in Fayette County considered in both (Ding et al., 2024) and here, the interval between the announcement of redistricting and its implementation was over three years.

percent of nonwhite students in school as a control variable. [Boustan \(2012\)](#) finds that following desegregation of public schools housing prices in desegregated urban areas fell by 6 percent relative to their neighboring suburbs.

Test scores are a widely-used measure of school quality. [Figlio and Lucas \(2004\)](#) utilizes school report cards that provide grades to represent the quality of schools. In a recent paper, [Beracha and Hardin \(2018\)](#) also use school grades to study the impact of school quality on the premium for renters and owners. They find that the price premium for school quality for owners exceeds the premium for renters. [Liu and Smith \(2023\)](#) uses Criterion-Referenced Competency Test (CRCT) scores in Georgia to construct both normalized test scores and the percent of students did not meet the standard to represent school quality. [Clapp, Nanda, and Ross \(2008\)](#) shows that both test scores and racial composition affect property values. Utilizing boundary discontinuities, [Gibbons, Machin, and Silva \(2013\)](#) use English and Math scores to represent school quality and find one standard deviation in these scores increases house prices by three percent.

Our paper complements this existing literature and further reveals that test scores may not be the sole attribute to be considered by parents when school zones are subject to changes. As we show later, student behavior and graduation rates also significantly affect the capitalization effect of school quality.

3 Background of Redistricting in Fayette County

We utilize recent school redistricting in Fayette County, Kentucky to examine the welfare effects of changes in school catchment areas (zones) on the local housing market. Fayette County has a single school district, Fayette County Public Schools, that administers school assignment policies. As Fayette County has no open enrollment program nor any charter schools most students attend schools based on where they live.⁴ Prior to 2014, there had been an average

⁴Fayette County does, however, have magnet programs that allow a limited number of students to attend schools other than the school to which they are zoned.

increase in enrollment of 600 to 750 students a year in the district.⁵ Given these enrollment pressures, a planning for redistricting and a new high school began in late 2013. The new high school, Frederick Douglass, opened and the new school boundaries were implemented in August 2017. As we have addressed the timing of the redistricting in [Ding et al. \(2024\)](#), in this study we restrict our sample to property sales that occurred prior to the announcement of redistricting (April 29, 2014) and that followed the approval of the plan (June 2015). Figure 1 shows these changes in school boundaries with the dashed lines representing the pre-2017 catchment boundaries and the solid lines representing the post-2017 catchment boundaries from the redistricting. Under the new plan, the southeast part of the original Bryan Station High School was redistricted to the new school, Frederick Douglass with small geographical changes in the catchment areas of the other four high-schools. Based on these changes, we are able to determine the school catchment area for each house sold before and after the redistricting process. Appendix Table B1 reports the share of redistricted homes in each original high school zone using 2013 housing stock information from Fayette County assessment. Almost half of Bryan Station homes were rezoned to a different school. Other high schools were also affected, with varying numbers of homes affected by this change.

4 Hedonics in General Equilibrium

In this section we first summarize the discussion from [Banzhaf \(2021\)](#) on DID in hedonic models when the SUTVA assumption is violated, that is, when there are general equilibrium effects from policy changes in a single jurisdiction. Specifically, policy changes in one jurisdiction or, in our case, school zone, affect housing prices in other zones where there were no policy changes. These change in housing prices are a violation of SUTVA. Following a summary of Banzhaf's discussion, we present a simple model illustrating when and how estimates of the capitalization of a policy changes into housing prices cannot be interpreted as marginal willingness to pay for

⁵In Appendix Figure A1, a plot of annual enrollment for each high school, the upward trend of increasing enrollment in most of the public high schools prior to 2016 is evident.

the policy.

4.1 Interpreting Difference-in-Differences Hedonics

Greenstone (2017), among others, note there are a number of advantages of employing quasi-experimental estimation techniques such as regression discontinuity, border fixed-effects, or as done here, DID with hedonics. However, as noted by a number of studies, including Kuminoff, Parmeter, and Pope (2010), Klaiber and Smith (2013), Kuminoff and Pope (2014), and Banzhaf (2021), the coefficient on the DID term—interaction of treatment group and treatment period indicators in a regression of log of sale price—cannot be directly interpreted as an estimate of MWTP. As Banzhaf (2021) notes, in terms of the vocabulary of the program evaluation literature, SUTVA is likely to be violated—even properties whose amenities, specifically school zones, are not changed will incur changes in their value.

As these studies point out, DID estimates confound MWTP estimates, movements along hedonic frontiers as in Rosen (1974), with shifts between hedonic frontiers caused by general equilibrium changes within the housing market. This point is nicely illustrated in Figure 2, a replication of Figure 1 in Banzhaf (2021).⁶ In our case, a treated (rezoned) and matched control property both start at a price of p_A and have identical amenities, including schools. With rezoning the price of the untreated house (not rezoned) increases to p_B (distance IE), the indirect effect. This represents the shift in the hedonic function, the general equilibrium effect on housing prices throughout Fayette County. As Banzhaf (2021) argues, the total effect cannot be identified through the DID model if there is a temporal shift of the non-treated homes in the hedonic price function.

As the indirect effect is a change in housing price without any change in housing characteristics or amenities, it is simply a transfer between owner and renter with no associated welfare effects. However, for the treated (rezoned) property, educational quality increases from e^0 to e' . The distance DE is the partial equilibrium, utility-constant price change, the change in price that

⁶Appendix Figure A2 presents the original Figure 1 in Banzhaf (2021). We also find evidence that there is a shift in hedonic price functions in our data, as shown in Figure A3 where we graph the pre- and post-redistricting hedonic functions of housing prices and school ACT composite scores in Fayette County, Kentucky using local polynomial regressions.

provides a lower bound on the welfare measure, *Hicksian equivalent surplus*. The total effect (TE) includes both the direct effect and the indirect or general equilibrium effect. As both [Kuminoff and Pope \(2014\)](#) and [Banzhaf \(2021\)](#) demonstrate, the estimate of capitalization based on the difference-in-difference can severely understate the welfare effects of the treatment as it confounds the direct and indirect effects.

Another implicit assumption used in a standard hedonic DID model is the time-constant gradient assumption (TCGA). When TCGA holds, even though the capitalization effect is not consistent with the MWTP, it still reflects the correct capitalization. However, if TCGA fails, then the slopes of the two hedonic price functions will change, and the estimated capitalization may not correctly reflect the direct effect.

4.1.1 A Simple Model of General Equilibrium Price Changes

Here we outline a simple general equilibrium model to demonstrate when and how housing prices in areas (districts) that are not redistricted, the controls in DID studies, can be affected by redistricting. As mentioned, in this model we consider how changes in population among school districts might generate spillovers across school district boundaries. In [Appendix C](#), we extend the model to consider “Tiebout Bias”—how the tastes of the marginal (indifferent) resident changes with redistricting ([Goldstein and Pauly, 1981](#); [Rubinfeld, Shapiro, and Roberts, 1987](#)) and, finally, if the redistricted areas are not small, housing prices in the rest of the metropolitan area (housing market) may also change as a result of population shifts ([Hoyt, 1991](#); [Agrawal, Hoyt, and Wilson, 2022](#)). For all of these reasons, coefficients from a DID hedonic equation will not directly yield the marginal willingness to pay.

To see how a distinction between the standard DID estimates and MWTP might arise, we outline a model of redistricting within a metropolitan area (housing market) with two school districts and with mobile residents who choose where to live based on school quality. Critical to the results generated from this model is the assumption that mobility of households is limited to the metropolis. This limits schooling choices and makes household utility a function of policies of

all districts in the metropolis. With these assumptions, our model aligns with the “metropolitan” models (Agrawal, Hoyt, and Wilson, 2022, pp. 1386–1389).

Let (indirect) utility of a resident of district i be given by

$$V(e_i, p_i) = y + z(e_i(n_i, r_i)) - p_i \quad (1)$$

where e_i is educational quality and p_i is the price of a housing *unit* in district i . Educational quality, e_i , depends on both the number of students in the school, n_i , and the resources provided to the school, r_i . In (1) we assume identical preferences for all residents; in Appendix C we allow for heterogeneity of preferences and the impact of “Tiebout bias” on hedonics.

The traditional “Tiebout” model (e.g., Westhoff, 1977; Sonstelie and Portney, 1978; Wooders, 1980) assumes mobility among a large number of alternative jurisdictions (districts in our case) making the resident utility independent of where he or she lives, that is,

$$V(e_i, p_i) = y + z(e_i(n_i, r_i)) - p_i = \bar{U} \quad (2)$$

In this case, only housing prices in the district in which educational quality has changed are affected by the change. Then, the change in property values in district i is equal to change utility from the change in educational quality, that is, $\frac{dp_i}{de_i} = z'(e_i)$ – full capitalization.

In contrast, we consider a setting in which there is mobility among a limited number of alternative districts (two). In this case we have the equal utility condition

$$y + z(e_1(n_1, r_1)) - p_1 = y + z(e_2(n_2, r_2)) - p_2. \quad (3)$$

In this case, changes in education quality in one district can affect housing prices in the other districts either through direct impacts on education quality such as changes in enrollments or through changes in population that affect housing demand and therefore housing prices in both districts. Then for an increase in enrollment in district 1 (and decrease in 2) we have

$$\frac{dp_1}{dn_1} - \frac{dp_2}{dn_1} = z'(e_1) \frac{de_1}{dn_1} - z'(e_2) \frac{de_2}{dn_2} \frac{dn_2}{dn_1}, \quad (4)$$

housing prices in both districts adjust to restore equal utility.

Thus, the change in the housing price in district 1 is, in general, not equal to the change in utility received by its residents there, $z'(e_1) \frac{de_1}{dn_1}$, because of both associated changes in population and a decrease in the price of housing in district 2.⁷ Finally, consider the effects on the price of housing for residents in an area rezoned from district 2 to district 1, the “treated” area. From (4) the difference in the price of housing in this area and the price of housing in our “control,” houses remaining in district 2, can be approximated by $p'_1 - p'_2 \approx z'(e'_1) (e'_1 - e'_2)$ with x' denoting post-redistricting and x^o pre-redistricting. But, of course, what the *DID* estimate is $p'_1 - p_2^o$ under the assumption that $p'_2 = p_2^o$. But, as discussed, $p'_2 \neq p_2^o$ because of potential spillovers (enrollment changes in district 2) and general equilibrium price changes in both districts.

4.2 A Sufficient Statistics Approach to Welfare Estimation

As our discussion of Banzhaf (2021) and the examples above illustrate, the appropriate measure of the welfare effect of a change in school quality is based on differences in property values along an utility-constant hedonic. However, in contrast to most hedonic applications, the change in the amenity that we examine, educational quality, does not arise because of a change in the quality within a given school district (zone) but in changes in the boundaries of school zones.⁸ To derive the welfare effects of these boundary changes, we posit a social welfare function that includes both renter and landowner utility. We then show how a change in school boundaries affects social welfare and, in doing so, derive a sufficient statistic. In Section 6.2, we operationalize our sufficient statistic to obtain welfare estimates of the opening of a new school and changing of school boundaries in Fayette County, Kentucky.

Using the model above to determine the effect of redistricting on social welfare, let social

⁷In Appendix C we derive the impact of the change in population (land) on housing prices.

⁸In fact, the quality of schools is likely to change as a result of changes in the number and characteristics of students as a result of the boundary changes. As we discuss, our welfare estimates implicitly include these quality changes across the school zones.

welfare be given by the sum of renter and landlord utility in both school zones,

$$SWF = \int_0^{n_1} [y - p_1 + e_1(n_1, r_1)] dn + \int_{n_1}^N [y - p_2 + e_2(n_2, r_2)] dn + p_1 n_1 + p_2 n_2 \quad (5)$$

where $n_i = h_i L_i, i = 1, 2$ and $L_1 + L_2 = \bar{L}$. Then, as shown in Appendix C.2, differentiating Equation (5) with respect to L_1 and simplifying gives

$$\frac{\partial SWF}{\partial L_1} = (p_1 - p_2)h(p_1) \quad (6)$$

Integrating over the change in the size of the district 1 gives

$$\Delta SWF = \int_{L_1^o}^{L_1'} (p_1 - p_2) dL_1 = (p_1 - p_2) \Delta n_1 \quad (7)$$

where L_1^o and L_1' are land in district 1 before and after redistricting.

The interpretations of Equation (7) is quite straightforward and intuitive—it is equal to the product of the number of houses rezoned from district 1 to district 2 and the difference in the prices of houses in the two zones.

Equation (6) is the change in social welfare from a marginal change in land distribution evaluated at a given distribution of housing and educational quality. With discrete changes in the amount of land (housing) in each school zone, this could be the distribution of housing and educational quality either prior to or following the redistricting. In our empirical analysis we consider the difference in post-redistricting property values. Then using (3) in (7) we obtain

$$\Delta SWF = (p_1' - p_2') \Delta n_1 = [e(n_1', r_1) - e(n_2', r_2)] \Delta n_1 \quad (7')$$

where, again, the superscripts o and $'$ refer to pre- and post-redistricting values. If the district has no effect on educational quality in other districts then $p_2' = p_2^o$. However, if it assumed that

$p_2' = p_2^o$, as is the case with the standard DID, when $p_2' \neq p_2^o$ then we have

$$\Delta SWF = \underbrace{(p_1' - p_2^o) \Delta n_1}_{(a)} + \underbrace{(p_2^o - p_2') \Delta n_1}_{(b)} \quad (8)$$

where term (a) is the *DID* estimate of the change in social welfare and term (b) is the “correction”. If the redistricted houses appreciate, $p_1' > p_1^o$, then by (4) houses remaining in district 2, depreciate $p_2' < p_2^o$ then term (a) understates ΔSWF ; if it is the redistricted houses that depreciate, term (a) overstates ΔSWF .

While in our empirical analysis, we make no attempt to quantify changes in educational quality or what may cause those changes, following redistricting in several of the schools there were significant breaks in trends in enrollment and student composition. To see this we focusing on three high schools: the high school that opened in 2017 (Frederick Douglass) and the two high schools from where the bulk of its enrollment came and the natural “controls” for houses redistricted to Frederick Douglass, Bryan Station and Henry Clay. From Figure A1 we can see that enrollment fell dramatically in both Bryan Station and Henry Clay with both schools also seeing significant decreases in median ACT score of their students (Figure A4). Bryan Station also saw a reduction in the percent of its students receiving free or reduced lunch following the opening of Frederick Douglass (Figure A6). Finally, as seen in Table B1, a large share of homes in Bryan Station (46.8%) and Henry Clay (30.9%) were redistricted, the bulk of which were redistricted to Frederick Douglass. Given these changes in enrollment students and the magnitude of the redistricting, it is plausible that educational quality in Henry Clay and Bryan Station was affected by the opening of Frederick Douglass. If so, the simple DID on property values will not reflect the difference in educational quality between the school zones following redistricting.

5 Data and Empirical Strategy

As explained in Section 4, standard DID estimates cannot be used to obtain meaningful measures of welfare and capitalization when SUTVA is violated. In this section, we outline the

empirical strategy we employ, following [Banzhaf \(2021\)](#), to obtain estimates of capitalization and the welfare effects of school redistricting in Fayette County, Kentucky. We first discuss the data on housing and schools used in this study. Then we discuss a simple two-period DID model frequently used in the literature of school boundary changes and housing prices and its limitations in addressing the general equilibrium effects. Next, we address the issues discussed in [Banzhaf \(2021\)](#) and our theoretical model with a semi-parametric DID model and compare it to alternative specifications. Last, we also show the hedonic DID with continuous school quality measures.

5.1 Data

5.1.1 Housing Data

Our housing sales data are obtained from the Fayette County Property Valuation Administrator (PVA) office. The data include detailed information about the sale date, sale price, parcel identifier, and structure characteristics such as the number of bathrooms, square footage, and exterior finish for the years between 2010 and 2020. We restrict our sample to arm's length transactions of single-family residential houses.

Table 1 shows the summary statistics for major house attributes. Columns (1) and (2) present the averages for houses in rezoned and nonrezoned areas prior to the announcement of redistricting respectively and column (3) shows the differences. Important for identification, from this table we see that the redistricting plan did not appear to select certain types of houses to be redistricted as we do not find any statistically significant or economically large differences between the two groups of homes. The only exception is distance to schools where rezoned homes are 1.1 miles farther away from schools compared to homes in nonrezoned areas, which is consistent with the idea that houses that are distant from schools and close to the boundaries face a higher likelihood of changing schools ([Cheshire and Sheppard, 2004](#)).

5.1.2 Measures of School Performance and Environment

ACT Scores Our data on Fayette County public high schools are from the Kentucky Department of Education and the National Center for Education Statistics (NCES) Common Core Data (CCD). The school level average ACT scores are obtained from School Report Card Datasets for school years of 2011–2012 through 2018–2019.⁹ Since 2008, ACT tests are required state-wide with approximately 98% of high school students taking the ACT test, making school-level bias on the type and percentage of students taking the test less of a concern. We use the composite ACT score to measure the performance of high schools.¹⁰ Appendix Figure A4 plots the average ACT composite score for each school by year. We do not see significant changes in scores across the existing five high schools. Paul Dunbar, Henry Clay, and Lafayette have similar test scores, the highest in the district. Tates Creek follows these schools and Bryan Station has the lowest ACT scores. Frederick Douglass only has two data points and performs slightly higher than Bryan Station following its opening.

School Environment In addition to the test score data, we also collect information on school environment. Following Downes and Zabel (2002) among others. We measure the school environment using racial composition and the percentage of students receiving free and reduced lunch. Figures A5 and A6 present selected school characteristics. As can be seen from the two figures, the percentage of white students steadily decreased over time without pronounced changes at the time of redistricting. The percentage of free and reduced lunch students gradually increased across over time and then began to decline in recent years. In our empirical analysis, we include these variables to account for school environment.

⁹See <https://openhouse.education.ky.gov/Home/SRCData>.

¹⁰There are four subjects including English, Reading, Math, and Science reported in the ACT data set, along with a composite score that is the average of all four sections.

5.2 Empirical Strategy

One of our objectives is to compare estimates of the capitalization and welfare estimates due to changes in high school boundaries using a standard DID model with our more general DID model. We then briefly explain why the capitalization estimates obtained with a standard DID do not provide consistent estimates of MWTP when SUTVA assumptions are violated while our generalized DID is designed to do so.

5.2.1 A Standard Difference-in-Differences Model

Consider a simple DID model in which one area is rezoned from one high school to another, our treatment, while the high school for another area, our control, is unchanged. We express the model by

$$P_{ijnt} = \mathbf{X}_{it}\beta + \mathbf{Z}_{it}\delta + \sum_{m=1}^6 \text{Rezoned}_m(\eta_m + \text{Post}_t\theta_m) + \sum_{j=2}^5 \phi_j HS_j^O + \zeta_n + \zeta_t + u_{ijnt}, \quad (9)$$

where P_{ijnt} is log sale price of house i in original high school j neighborhood in n at time t . The vector \mathbf{X}_{it} is a set of variables controlling for house attributes such as log of square footage, number of bathrooms, number of stories, house age and age square, whether the house is all brick, and whether the house is located in the urban area. Location amenities include distance to parks, distance to urban service boundary, as well as neighborhood demographics such as racial composition and median household income, which are denoted by the vector \mathbf{Z}_{it} . HS_j^O denotes a set of original school fixed effects. The terms ζ_n and ζ_t denote location and time fixed effects respectively, accounting for the aggregate shocks and neighborhood heterogeneity and the term u_{ijnt} is the error term.

The subscript m now denotes the school rezoning pairs that are different from a single school fixed effect j . Rezoned_m is a set of binary indicators of school rezoning pairs. The term η_m captures the effect of rezoning areas before the approval of redistricting plan and θ_m delivers the DID estimate of the average treatment effect for each rezoning pair, post-approval, relative to

nonrezoned areas. One advantage of estimating (9) is that it closely parallels our alternative, the generalized DID model. The binary variable $Post_t$ that equals to one if house i was sold in time t was after the approval of the redistricting plan and zero if it was sold before. Finally, θ is the parameter that reflects the effect of switching school zones on housing prices.

5.2.2 A Generalized Difference-in-Differences Hedonic Model

A Semi-Parametric DID Model As suggested by our discussion of Banzhaf (2021) and our example in Section 4.1.1, because of potential general equilibrium effects of the redistricting, the returns to housing and locational characteristics may change along with the returns to schooling, that is, the coefficients in our DID may not be time-invariant as suggested by Equation (9). To consider this possibility we follow Kuminoff and Pope (2014) and Banzhaf (2021) and estimate two alternative “generalized” DID models. First, we consider a DID of the form

$$P_{ijnt} = \mathbf{X}_{it} \left(\beta + Post_t \tilde{\beta} \right) + \mathbf{Z}_{it} \left(\delta + Post_t \tilde{\delta} \right) + \sum_{j=2}^5 \phi_j HS_j^O + \sum_{j=2}^6 \tilde{\phi}_j HS_j^N + \zeta_n + \zeta_t + u_{ijt}, \quad (10)$$

where $Post_t$ equals one for sales after approval. The variables HS_j^O and HS_j^N refer to the school catchment area for house i before and after the rezoning.¹¹ The parameter ϕ_j captures the relative difference in house values between the base Bryan Station High School ($j = 1$) and high school j in the pre-redistricting period and $\tilde{\phi}_j$ is the parameter of interest that represents the difference in the post-redistricting period. The terms ϕ and $\tilde{\phi}$ can be interpreted as the fixed effects of schools;¹² we also include neighborhood fixed effects (ζ_n) to account for location heterogeneity and time

¹¹Note that while we include the interactions between the coefficients on house and locational characteristics and the timing variable $Post_t$, the coefficients β , δ , $\tilde{\beta}$, and $\tilde{\delta}$'s can also be estimated separately from two cross-sections. We thank Ed Coulson for pointing out this.

¹²Alternatively, we could express the post-reform coefficients on schools as $\phi + \tilde{\phi} \times Post$ in (10) to make it appear more like a standard DID:

$$P_{ijnt} = \mathbf{X}_{it} \left(\beta + Post_t \tilde{\beta} \right) + \mathbf{Z}_{it} \left(\delta + Post_t \tilde{\delta} \right) + \sum_{j=2}^6 \left(\phi_j + Post_t \tilde{\phi}_j \right) HS_j + \zeta_n + \zeta_t + u_{ijt}.$$

fixed effects (ζ_t) to absorb common shocks to the housing market.¹³

A Model of Generalized DID with Continuous Measures of Quality The advantage of the semi-parametric estimation of school quality in the context of school redistricting is that we are able to identify the bundle of aggregate changes within a school while still incorporating any general equilibrium effects that happened across school catchment zones. However, there is still a question of what characteristics of the schools caused these changes in housing prices. Test scores are commonly used value-added measures to evaluate changes in school quality. But if redistricting significantly changes student body composition and other school and neighborhood characteristics the valuation of school test scores could be potentially biased.

Then, following numerous studies that have examined the relationship between property values and characteristics of schools we estimate equations of the form

$$P_{ijt} = \mathbf{X}_{it} \left(\beta + Post_t \tilde{\beta} \right) + \mathbf{Z}_{it} \left(\delta + Post_t \tilde{\delta} \right) + \mathbf{S}_{jt} (\gamma + Post_t \tilde{\gamma}) + \zeta_t + u_{ijt} \quad (11)$$

where \mathbf{S}_{jt} is a vector of school characteristics that includes measures of student performance (composite ACT score, graduation rate), student characteristics (racial composition, percent free or reduced lunch, percent having behavior incidents), and resources (student-teacher ratio).

5.2.3 Bias in DID

To better understand the distinctions between the estimation equations, (9) and (10), and what they imply for our estimates of the effects of redistricting on property values on capitalization and welfare, consider a simple example, more consistent with a traditional DID framework, in which there is an existing school high school and a new high school opening at time T . For houses that are redistricted into the new schools let $R=1$. Then the standard DID is

$$P_{it} = X_{it}\beta + R_i(\eta + \theta \times Post_t) + \zeta_t + \mu_{it} \quad (12)$$

¹³Following Banzhaf (2020) and Bishop and Timmins (2018), we can estimate demand curves under the assumptions that the distribution of demand types active in the market does not change over time and use the single-crossing property that households can be ordered by their MWTP for the amenity, and the ordering will be the same evaluated at any level of the amenity and under any equilibrium price function.

where X_{it} can be thought of as a single attribute of a house. In this simple framework the analog to (10) is

$$P_{it} = X_{it}(\beta + \beta' \times Post_t) + R_i(\eta + \theta \times Post_t) + \zeta_t + \mu_{it} \quad (13)$$

Then the omitted variable in (12) is $X_{it} \times Post_t$. Letting β^* , η^* , and θ^* be the estimates for (12) and letting $X_{it}^T = Post_t \times X_{it}$, given the true specification is given by (13) we have

$$\beta^* = \beta + \beta' \delta_{X_{it}, X_{it}^T}, \quad \eta^* = \eta + \beta' \delta_{R_i, X_{it}^T}, \quad \text{and} \quad \theta^* = \theta + \beta' \delta_{Post_t \times R_i, X_{it}^T} \quad (14)$$

where $\delta_{X_{it}, X_{it}^T} = \frac{Cov(X_{it}, \tilde{X}_{it}^T)}{V(\tilde{X}_{it}^T)}$, $\delta_{R_i, X_{it}^T} = \frac{Cov(R_i, \tilde{X}_{it}^T)}{V(\tilde{X}_{it}^T)}$, and $\delta_{Post_t \times R_i, X_{it}^T} = \frac{Cov(Post_t \times R_i, \tilde{X}_{it}^T)}{V(\tilde{X}_{it}^T)}$ and where \tilde{X}_{it}^T is the residual from a regression of X_{it}^T on R_i . Then as (14) suggests the bias in the estimate of the DID term, θ , arises because of a change in the return to (i.e., the coefficient on) X_{it} following treatment (redistricting) and the covariance between housing characteristics X_{it} and treatment status R_i , particularly for the houses in the area that is treated.

While (12) and (13) are simplified versions of (9) and (10) they indicate how some of the biases in the estimation of (12) may arise—changes in the returns to housing and locational attributes that affect property values in both rezoned areas and those that were not rezoned.

5.3 Identification

Key to identification in DID models is the parallel trend assumption, which implies that in the absence of the redistricting the trend of log sale price for rezoned and nonrezoned homes would have behaved similarly. Figure 3 shows that the trend of sale prices for the two groups is parallel before the announcement/approval and starts to diverge after the approval of redistricting. Appendix Figure A7 plots the event-study style test for the pre-trend assumption. In the aggregate level, we do not find evidence on diverging trends between rezoned and non-rezoned areas.

Equally important is the assumption of the exogeneity of school redistricting. As suggestive evidence of exogeneity, we compare neighborhood characteristics on both sides of the new boundaries following rezoning and find that they are not statistically different as seen in Table 2. In each column, we regress housing prices, percent of white, percent of bachelor degree holders,

and median household income separately on a dummy indicating rezoning status. All regressions control for boundary fixed effect, school fixed effect, and year fixed effect. Within a quarter-mile of the new boundaries, homes in rezoned areas are 6.9 percent higher in value compared to those on the opposite side, although the difference is not statistically significant. Moreover, areas that have undergone rezoning display a 4.7 percentage point decrease in white households, an increase of 5.5 percentage points in bachelor’s degree holders, and a minimal \$74.9 gap in household income. Upon expanding our sample to include more locations farther from the new boundaries, the disparities in sale prices diminish.

We also perform a pairwise comparison for each new school zone boundary with results found in Table 3. In the table, the first school is the high school of attendance following rezoning and the latter is the high school prior to rezoning. The coefficients are the differences in housing prices and neighborhood demographics along the boundary. While some of these differences are statistically-significant, with the possible exception of the Tates Creek-Henry Clay boundary, in none of the boundaries is more than a single measure statistically-different.

Finally, while we do not restrict our analysis to rezoning along “straight lines” as in [Turner, Haughwout, and van der Klaauw \(2014\)](#) where land regulations are examined, as can be seen in Appendix Figure A8, in fact, almost all the boundaries between school zones are straight lines along major arteries in Lexington. The exception is, again, the Tates Creek-Henry Clay boundary.

6 Results

Here we report the results of the estimation of our empirical models. First, we present the results of estimating our three alternative empirical specifications, comparing the results from our “standard” models, the pooled standard DID (Equation (9)), with the results of our “generalized” models with time-varying coefficients, our semi-parametric model (Equation (10)) and our model that includes measures of school quality (Equation (11)). Next, we show the welfare effects associated with different methodologies using our sufficient statistic as the basis for the welfare

measures from our generalized model.

6.1 Capitalization with Difference-in-Differences Hedonics

6.1.1 Discrete Measures

Standard DID In column (1) of Table 4 we report the results of estimating (9) which pools all school rezoning in a single regression. The coefficient on $Rezoned \times Post, \theta_m$, for each school rezoning pair in Equation (9) are presented. We report the full results of other coefficients in Appendix Table B2. The estimation of rezoning effects compares homes in the same school zones before redistricting but in different zones following redistricting. In the table, the corresponding rankings of schools based on ACT scores are shown in parentheses. As the estimates indicate, while the direction of capitalization generally aligns with the test score performance of the school, some results display signs opposite to what we would expect, though these are not statistically significant. For instance, moving from Bryan Station to Frederick Douglass, the new and slightly better high school, results in a small decline in house values, while moving from Paul Dunbar, the highest-ranked school, to Lafayette leads to a positive gain in property values. As discussed in Section 5.2, the general equilibrium effects of rezoning may change how the original school is valued over time, and the price gradient of house attributes and other dimensions of schools may also be shifted.

To mitigate these concerns, we conduct several additional analyses in columns (2) through (5), based on the specification of Equation (9). First, we interact the original high school fixed effect with $Post$ to allow for changes in location-specific heterogeneity. Next, we interact all house attributes with $Post$ to account for potential shifts in the price gradients of house characteristics, which may correlate with changes in the hedonic function of school quality. In column (4), we include the specified time-varying effects. Column (5) introduces an interaction between $Post$ and local demographics, such as median household income and the percentage of white households, to account for Tiebout bias in residential sorting following redistricting.

As seen from a comparison of columns (1) and (5), there are a few differences in the results of the two alternative approaches. In the standard DID model for rezoning from Bryan Station to Paul Dunbar, there was a 1.5% increase in housing prices, consistent with the ranking in ACT scores of the two schools. However, in the specification in which we account for the time-varying effect, the effect almost doubles to a statistically significant increase of 2.8%. In contrast, while there was an insignificant reduction of -0.8% in the values of homes rezoned from Bryan Station to Frederick Douglass in the standard model, the full specification shows an increase of 0.1%.

Generalized DID As discussed in Section 5.2, following Banzhaf (2021), one way to account for the general equilibrium effects of rezoning to include dummies for pre- and post-rezoning schools as well as time-varying coefficients on house and neighborhood characteristics. This allows for the value of schools to change following redistricting and captures potential spillover effects of rezoning on homes that were not redistricted. We aggregate sales in the post-approval and post-opening period into a single treatment period and exclude sales during the post announcement period from the sample.

Table 5 reports the estimated school fixed effects for both pre-rezoning and post-rezoning periods in Panel A, as well as the other coefficients in Panel B, according to our generalized DID regression model specified in Equation (10). Column (1) includes only house attributes, while column (2) incorporates tract-level demographic data, such as the percentage of white residents and median household income, to account for neighborhood characteristics. Column (3), our preferred specification, adds a set of interactions between *Post* and both house and tract attributes. This flexible approach allows for time-varying coefficients on house and location characteristics. We also control for the elementary school effect which accounts for potential interactions between elementary and high school quality.¹⁴ The Bryan Station zone serves as the base group for both pre- and post-redistricting comparisons. Analysis of column (3) reveals, for example, that prior to redistricting, a house in the Henry Clay High School zone is valued 0.9 percent higher than a comparable house in the Bryan Station zone, after adjusting for all observed

¹⁴We are grateful to Sebastien Bradley for highlighting this aspect.

house and neighborhood characteristics. This disparity widens to 2.4 percent post-redistricting. Similarly, a house in the Paul Dunbar zone is 1.7 percent more valuable than one in Bryan Station before rezoning, with the gap increasing to 2.3 percent afterwards. In contrast, homes reassigned from Bryan Station to the newly established Frederick Douglass school show a marginal 0.4 percent increase in value relative to those remaining in Bryan Station, though this difference is not statistically significant.

To more readily compare the coefficients from estimation of Equation (10) with those from estimating our standard DID models, Equation (9), we obtain the school rezoning effect by calculating the difference between the estimated coefficients of two school dummies post rezoning in Table 5 column (3). These results are presented in column (6) of Table 4. Table B2 provides the estimates for all parameters, including the coefficients on interactions with *Post* ($\tilde{\beta}$ and $\tilde{\delta}$), addressing the violations of SUTVA and TCGA.

Analysis of column (6) reveals that homes rezoned from Bryan Station to Paul Dunbar show a post-redistricting property value appreciation of 2.3 percent. This contrasts with a 1.5 percent increase from the traditional DID estimate in column (1) and a 2.8 percent increase in the more refined specification of column (5). Similarly, the generalized school dummies DID analysis (column 6) indicates a 0.4 percent increase in value for homes rezoned from Bryan Station to Frederick Douglass, compared with a 0.1 percent increase in the full standard specification (column 5) and a -0.8 percent decrease in the basic standard DID (column 1).

Further, we calculate the capitalization effects for other school pairs by comparing the post-rezoning school dummies using the delta method, with results shown in the subsequent rows of column (6). For instance, being rezoned from Henry Clay to Tates Creek results in a property value decline of 1.8 percent, and a move from Henry Clay to Frederick Douglass leads to a two percent decrease, figures that are comparable to those in the full specification of column (5). The effects observed for Lafayette and Henry Clay are lower at 2.2 percent in the generalized DID model compared to 5.1 percent in the standard DID and four percent in the DID with time-varying effects. Notably, a rezoning from Paul Dunbar to Lafayette results in a significant two percent

depreciation, contrasting with the positive, though not statistically significant, effect observed in the standard approach.

A Comparison of Methods and Estimates In Table 4, we offer a comparative analysis of the estimation results from alternative DID models. The first model, which does not incorporate general equilibrium spillovers as per Equation (9) and detailed in column (1), is contrasted with adjustments in columns (2) through (5) and the second model governed by Equation (10) and reported in column (6). After accounting for changes in house attributes and neighborhood characteristics, as well as shifts in the price gradient, we can see the disparity between the two models is smaller. This is evidenced by the inspection of Table B2 where it shows the detailed estimates for our β , δ , $\tilde{\beta}$, and $\tilde{\delta}$'s.

As we can see, there are no significant differences in terms of the β 's and δ 's, as shown across columns in the upper panel. However, we do find that two coefficients of $\tilde{\beta}$ and $\tilde{\delta}$, the interaction between the *Post* variable and house size and distance to park are statistically significant, suggesting potential violations of the time-constant gradient assumption (Kuminoff and Pope, 2014).

In contrast to the consistent relationship between school ranking (based on mean ACT score) and the direction of housing price changes in the general equilibrium model, homes redistricted from Paul Dunbar to Lafayette and homes redistricted from Bryan Station to Frederick Douglass have different signs across the two models. It is important to highlight that the failure to account for the spillover effects of school redistricting on the original schools not only introduces bias to the estimates but may also lead to changes in the signs of the effects.

6.1.2 The Effects of School Characteristics

The previous results pose a question relevant to any hedonic estimation of school quality and the impact of school boundary changes—"which school characteristics matter?" Our preferred model with school dummies shows the value of the bundle of all attributes attached to a school. Our

estimates of school quality from this approach are likely to differ from those estimated using a single measure or set of measures of school quality. To examine the extent of differences between the two approaches, we estimate a set of hedonic models including school characteristics based on (11) with the results reported in Table 6. Columns (1) and (2) estimate two cross-sectional regressions in which we only include school characteristics. This is a more flexible way of estimating a DID model because we allow the marginal willingness to pay for each school characteristic to vary over time with the difference between each coefficient representing the change in the marginal willingness to pay for a specific school quality attribute. Essentially we are estimating both pre and post-redistricting hedonic functions separately as shown in Figure A3. In column (3) we pool pre-redistricted and post-redistricted sales and interact all the school characteristics with *Post* to account for the time-varying preferences for school characteristics—an application of the [Banzhaf \(2021\)](#) approach. In this case, the coefficients for the school characteristics will be similar to the pre-period estimates and the interaction terms represent the DID estimates, which would be close to the differences between the first two columns.¹⁵

The results align with literature findings that the student body and school quality affect school valuations. However, post-redistricting, the influence of student demographics on housing prices becomes less pronounced, while the importance of graduation rates and behavioral incidents significantly increases. Although there is a decrease in the marginal willingness to pay for test scores, this decrease is not statistically significant. We use these estimates as our baseline parameters to calculate the welfare effects of various rezoning pairs.

In column (4), we include only the ACT scores and their interaction with the *Post* variable, neglecting the evolving preferences for other attributes of houses and schools over time, a point criticized by [Kuminoff and Pope \(2014\)](#). In this scenario, the coefficient for the ACT score (0.003) is lower than when other school characteristics are controlled for (0.008) before redistricting, and it has a statistically insignificant impact after redistricting.

¹⁵Though it seems puzzling not to see the MWTP for ACT score in the pre-period is significant, it is likely due to the complementarity between elementary and high school quality. Once we drop elementary proficiency measures, the coefficient on ACT is 0.017 and statistically significant.

6.2 Evaluating Welfare Effects Using Alternative Methodologies

Then, as shown by the sufficient statistic derived in Section 4.2, the welfare benefit of redistricting is the difference in housing prices between the treated and comparison locations, post-treatment. In our case, we obtain welfare estimates using two approaches: 1) the effect of being rezoned to another school on housing prices based on the estimated coefficients on post-approval school dummies (Table 4); and 2) the effect that a change in mean school ACT through rezoning has on housing prices (Table 6).

To obtain our welfare estimates, we apply our post-period DID estimates to the assessed value of houses in 2013, the year prior to the redistricting. Row A in Table 7 shows the number of houses in each area and row B lists the average assessed value of those homes. Clearly, the Bryan Station and Henry Clay zones were subject to the largest changes as a result of the construction of the Frederick Douglass. Row C presents the difference in average ACT score between the school rezoning pair after redistricting.

6.2.1 Discrete Measures

Rows D and F of Table 7 report the corresponding estimates of rezoning from columns (6) and (1) in Table 4 separately. We multiply the number of houses, average assessed value, and the percent change of those homes due to redistricting, to get the welfare measures and report them in rows E and G. 90% confidence intervals are in brackets. Based on the coefficients from our preferred estimate in column (6) of Table 4, being rezoned from Bryan Station (the base school) to Frederick Douglass increases housing prices by 0.4 percent. Then as seen in rows A and B in Table 7, as the average assessed value in 2013 was \$164,262 and there are 7,912 houses in the rezoned area this translates to an increase in welfare of \$5.20 million. In contrast, the difference in the coefficients on Henry Clay Post and Frederick Douglass Post (-2.03%), with an average assessed value of \$248,370 and 2,783 houses rezoned from Henry Clay to Frederick Douglass, results in a loss of \$14.06 million in welfare.

Inspection of row D for the welfare effects from redistricting of other zones reveals different welfare effects. In column (2) houses redistricted from Bryan Station to Paul Dunbar received the largest return of redistricting, a 2.28% increase in property value, but the associated welfare is around \$3.56 million due to the smaller number of homes redistricted. Homes redistricted from Henry Clay to Tates Creek had declines in property value by 1.78%, and resulted in a decrease in welfare of \$3.44 million. The Lafayette to Henry Clay rezoning yielded a 2.16% gain, and the total welfare effect is \$9.4 million and is statistically significant. However, it is also partially offset by the depreciation for homes rezoned from Paul Dunbar to Lafayette. In total, redistricting was estimated to decrease welfare by \$5.25 million meaning that the redistricting unrelated to the opening of Frederick Douglass increased welfare by $\$8.86 - \$5.25 = \$3.61$ million.

When we compare our welfare results from estimates of our generalized discrete DID model (row E) to the standard DID or DID without time-varying coefficients (row G) we see much different estimates of the welfare effects, consistent with the estimates of capitalization (row F) and in the cases of houses redistricted from Bryan Station to Frederick Douglass and those redistricted from Paul Dunbar to Lafayette different signs for the capitalization and welfare effects. Most pronounced are the differences in the welfare effects of redistricting from Bryan Station to Frederick Douglass (\$5.2 million with GE vs. -\$0.41 without GE), Henry Clay to Frederick Douglass (-\$14.06 vs. -\$5.05), and Paul Dunbar to Lafayette (\$-5.86 vs. \$4.88). One exception to the smaller magnitude of capitalization and welfare effects is for homes redistricted from Lafayette to Henry Clay, which, as discussed in [Ding et al. \(2024\)](#), may reflect an anticipatory effect that may bias the estimate. The total welfare estimated with the standard DID is a \$27.95 million appreciation.

6.2.2 Continuous Measures of School Characteristics

In contrast is the estimated impact on welfare based on mean school ACT scores. Again, following [Banzhaf \(2021\)](#), in Table 6 we report the estimated effect of mean school ACT score in column (4). We estimate that in the post-approval period, the coefficient on ACT score is 0.002, that is, a point increase in the mean school ACT score increases housing prices by 0.2 percent. We

then multiply the difference in ACT scores between the schools and, as with the dummy variable approach, calculate the effect for each rezoned area based on the number and average assessed value of houses in each of the rezoned areas with the results reported in row I. In contrast to the results based on our estimation with school dummies, rezoning resulted in an estimated \$7.57 million decrease in total welfare and is statistically significant, compared to the \$5.25 million decrease in the semi-parametric DID model.¹⁶

The most significant differences in welfare changes were found in the areas rezoned from Lafayette to Henry Clay (\$9.40 million vs. \$0.11 million). Conversely, the estimated effect of rezoning from Paul Dunbar to Lafayette based on mean ACT score was a loss of \$0.89 million versus a loss of \$5.86 million using school dummies. Other school pairs also have discrepancies between the two models. One obvious explanation for the differences associated with the rezoning from Bryan Station to Frederick Douglass is the value of attending a new high school independent of the difference in mean ACT score. Of course, this explanation would seem to be inconsistent with the greater estimated loss with the school dummies rather than with mean ACT score for rezoning from Henry Clay to Frederick Douglass. Perhaps it is important to bear in mind that particularly for Frederick Douglass the first school ACT was only available in 2018 and might have carried less weight to potential homeowners in its zone post-opening as a result.

In panels J and K we include all school characteristics and also allow them to vary over time to account for the general equilibrium effect of rezoning. As can be seen in column (1), the estimated welfare effect for Bryan Station to Frederick Douglass is much closer (\$5.95) to the one we obtain from the discrete model with GE (\$5.20). Similar results are also found in the Bryan Station to Paul Dunbar rezoning pair where the two models yield similar aggregate gains in property values for the rezoned area. Other school pairs also see improvements in terms of the point estimates of welfare effects once we account for more school level characteristics. Looking at column (7) and Figure 6, the aggregate welfare associated with the DID model accounting for all school characteristics yields a much more similar result compared to the other two methods. This set of

¹⁶Figure 5 shows the comparison of estimated welfare effects and their corresponding confidence bands for different models. In Figure A9 we present the welfare estimates for each school pair separately.

results shows that using only test scores for school quality could have potential biases, especially when changes in school zones are large and the inclusion of school attributes both before and after redistricting helps reduce the gap between these models.

7 Conclusion

Utilizing school redistricting reform in Fayette County, Kentucky, we employ a DID hedonic model to examine the capitalization effects and welfare changes of school quality. Following [Banzhaf \(2021\)](#), we estimate a discrete, semi-parametric DID hedonic model that uses school dummies in both pre- and post-redistricting periods to measure school quality. We include a flexible set of interactions between house attributes and school characteristics and the post-treatment variable to incorporate general equilibrium effects. We also estimate an alternative DID model that does not have time-varying coefficients and compare the estimates from this model to estimates using our approach. We find that the estimated capitalization is much larger under our approach. As well, the welfare changes found using the conventional DID model differ greatly from those found with our general equilibrium specification. Using the housing stock in 2013 (one year prior to the redistricting announcement) in Fayette County, we find the rezoning amounted to an approximately \$5.25 million loss in welfare. The loss from differences in ACT scores is around \$7.57 million and the loss from changes in all school and housing time-varying attributes is \$2.61 million. In stark contrast, the standard DID assuming SUTVA and TCGA reveals a \$27.95 million gain in welfare.

In addition to the DID models that use discrete, semi-parametric measures of school quality, we also follow the literature that uses test scores and other dimensions of school characteristics such as demographics, graduation rates, and behavior events to measure school quality ([Downes and Zabel, 2002](#); [Clapp, Nanda, and Ross, 2008](#); [Ries and Somerville, 2010](#)). In the case of redistricting in Fayette County, we find large discrepancies in the estimates of welfare changes from redistricting based on changes in mean ACT score and those obtained using our semi-parametric approach. However,

the inclusion of a more comprehensive set of school characteristics and their time-varying effects to the model with ACT scores leads to a closer estimate to the welfare effects found using our semi-parametric approach.

Our research contributes to several strands of literature. First, we address concerns related to DID models in hedonic estimation by demonstrating that neglecting to factor in the general equilibrium effects of major policy changes can lead to imprecise estimates of capitalization. Second, we present an example that illustrates the inaccurate nature of the welfare assessments associated with the standard DID methodology when general equilibrium effects are present. Our study is particularly pertinent to the local policy of school redistricting and the establishment of new schools, which has attracted considerable attention in the literature owing to its substantial expenditure. In particular, with respect to the literature utilizing hedonic estimation for evaluating school quality, comparing our semi-parametric approach to assessing school quality with an approach based on test scores reveals substantial variations in the resulting welfare evaluations.

References

- Agrawal, David R, William H Hoyt, and John D Wilson.** 2022. “Local Policy Choice: Theory and Empirics.” *Journal of Economic Literature*, 60(4): 1378–1455.
- Alves, Guillermo, William H. Burton, and Sebastian Fleitas.** 2024. “Difference-in-Differences in Equilibrium: Evidence from Placed-Based Policies.” *Working Paper*.
- Bakkensen, Laura A, Xiaozhou Ding, and Lala Ma.** 2019. “Flood Risk and Salience: New Evidence from the Sunshine State.” *Southern Economic Journal*, 85(4): 1132–1158.
- Banzhaf, H. Spencer.** 2020. “Panel Data Hedonics: Rosen’s First Stage as a “Sufficient Statistic”.” *International Economic Review*, 61(2): 973–1000.
- Banzhaf, H. Spencer.** 2021. “Difference-in-Differences Hedonics.” *Journal of Political Economy*, 129(8): 2385–2414.
- Bayer, Patrick, Fernando Ferreira, and Robert McMillan.** 2007. “A Unified Framework for Measuring Preferences for Schools and Neighborhoods.” *Journal of Political Economy*, 115(4): 588–638.
- Beracha, Eli, and William G Hardin, III.** 2018. “The Capitalization of School Quality into Renter and Owner Housing.” *Real Estate Economics*, 46(1): 85–119.
- Bishop, Kelly C, and Alvin D Murphy.** 2019. “Valuing Time-Varying Attributes Using the Hedonic Model: When Is a Dynamic Approach Necessary?” *The Review of Economics and Statistics*, 101(1): 134–145.
- Bishop, Kelly C, and Christopher Timmins.** 2018. “Using Panel Data to Easily Estimate Hedonic Demand Functions.” *Journal of the Association of Environmental and Resource Economists*, 5(3): 517–543.
- Black, Sandra E.** 1999. “Do Better Schools Matter? Parental Valuation of Elementary Education.” *Quarterly Journal of Economics*, 577–599.
- Bogart, William T., and Brian A. Cromwell.** 2000. “How Much Is a Neighborhood School Worth?” *Journal of Urban Economics*, 47(2): 280 – 305.
- Boustan, Leah Platt.** 2012. “School Desegregation and Urban Change: Evidence from City Boundaries.” *American Economic Journal: Applied Economics*, 4(1): 85–108.
- Butts, Kyle.** 2021. “Difference-in-Differences Estimation with Spatial Spillovers.” *Working Paper*.
- Chay, Kenneth, and Michael Greenstone.** 2005. “Does Air Quality Matter? Evidence from the Housing Market.” *The Journal of Political Economy*, 113(2): 376–424.
- Cheshire, Paul, and Stephen Sheppard.** 2004. “Capitalising the Value of Free Schools: The Impact of Supply Characteristics and Uncertainty.” *The Economic Journal*, 114(499): F397–F424.

- Clapp, John M., Anupam Nanda, and Stephen L. Ross.** 2008. "Which School Attributes Matter? The Influence of School District Performance and Demographic Composition on Property Values." *Journal of Urban Economics*, 63(2): 451–466.
- Clarke, Damian.** 2017. "Estimating Difference-in-Differences in the Presence of Spillovers." *MPRA Paper*, 81604.
- Collins, Courtney A, and Erin K Kaplan.** 2022. "Demand for School Quality and Local District Administration." *Economics of Education Review*, 88: 102252.
- Dhar, Paramita, and Stephen L. Ross.** 2012. "School District Quality and Property Values: Examining Differences Along School District Boundaries." *Journal of Urban Economics*, 71(1): 18 – 25.
- Ding, Xiaozhou, Christopher Bollinger, Michael Clark, and William Hoyt.** 2024. "Too Late to Buy a Home? School Redistricting and the Timing and Extent of Capitalization." *Journal of Regional Science*, 64(1): 207–237.
- Downes, Thomas A., and Jeffrey E. Zabel.** 2002. "The Impact of School Characteristics on House Prices: Chicago 1987–1991." *Journal of Urban Economics*, 52(1): 1–25.
- Figlio, David N., and Maurice E. Lucas.** 2004. "What's in a Grade? School Report Cards and the Housing Market." *American Economic Review*, 94(3): 591–604.
- Gibbons, Stephen, Stephen Machin, and Olmo Silva.** 2013. "Valuing School Quality Using Boundary Discontinuities." *Journal of Urban Economics*, 75: 15 – 28.
- Goldstein, G S, and M V Pauly.** 1981. "Tiebout Bias on the Demand for Local Public Goods." *Journal of Public Economics*, 16(2): 131–143.
- Greenstone, Michael.** 2017. "The Continuing Impact of Sherwin Rosen's "Hedonic Prices and Implicit Markets: Product Differentiation in Perfect Competition"." *Journal of Political Economy*, 125(6): 1891–1902.
- Hoyt, William H.** 1991. "Property Taxation, Nash Equilibrium, and Market Power." *Journal of Urban Economics*, 30(1): 123–131.
- Kane, Thomas J., Stephanie K. Riegg, and Douglas O. Staiger.** 2006. "School Quality, Neighborhoods, and Housing Prices." *American Law and Economics Review*, 8(2): 183–212.
- Klaiber, H. Allen, and V. Kerry Smith.** 2013. "Quasi Experiments, Hedonic Models, and Estimating Trade-offs for Local Amenities." *Land Economics*, 89(3): 413–431.
- Koster, Hans R A, and Jos van Ommeren.** 2022. "Neighbourhood Stigma and Place-Based Policies." *Economic Policy*.
- Kuminoff, Nicolai V., and Jaren C. Pope.** 2014. "Do "Capitalization Effects" for Public Goods Reveal the Public's Willingness to Pay?" *International Economic Review*, 55(4): 1227–1250.

- Kuminoff, Nicolai V, Christopher F Parmeter, and Jaren C Pope.** 2010. "Which Hedonic Models Can We Trust to Recover the Marginal Willingness to Pay for Environmental Amenities?" *Journal of Environmental Economics and Management*, 60(3): 145–160.
- Larsen, Matthew F.** 2020. "Does Closing Schools Close Doors? The Effect of High School Closings on Achievement and Attainment." *Economics of Education Review*, 76: 101980.
- Liu, Crocker H, and Patrick S Smith.** 2023. "School Quality as a Catalyst for Bidding Wars and New Housing Development." *Real Estate Economics*, 51(4): 785–818.
- Ma, Lala.** 2019. "Learning in a Hedonic Framework: Valuing Brownfield Remediation." *International Economic Review*, 60(3): 1355–1387.
- Muehlenbachs, Lucija, Elisheba Spiller, and Christopher Timmins.** 2015. "The Housing Market Impacts of Shale Gas Development." *American Economic Review*, 105(12): 3633–3659.
- Ries, John, and Tsur Somerville.** 2010. "School Quality and Residential Property Values: Evidence from Vancouver Rezoning." *The Review of Economics and Statistics*, 92(4): 928–944.
- Rosen, Sherwin.** 1974. "Hedonic Prices and Implicit Markets : Product Differentiation in Pure Competition." *Journal of Political Economy*, 82(1): 34–55.
- Rubinfield, Daniel L, Perry Shapiro, and Judith Roberts.** 1987. "Tiebout Bias and the Demand for Local Public Schooling." *The Review of Economics and Statistics*, 426–437.
- Sonstelie, Jon C., and Paul R. Portney.** 1978. "Profit Maximizing Communities and the Theory of Local Public Expenditure." *Journal of Urban Economics*, 5(2): 263–277.
- Turner, Matthew A., Andrew Haughwout, and Wilbert van der Klaauw.** 2014. "Land Use Regulation and Welfare." *Econometrica*, 82(4): 1341–1403.
- Westhoff, Frank.** 1977. "Existence of Equilibria in Economies with a Local Public Good." *Journal of Economic Theory*, 14(1): 84–112.
- Wooders, Myrna.** 1980. "The Tiebout Hypothesis: Near Optimality in Local Public Good Economies." *Econometrica*, 48(6): 1467.

8 Figures



Figure 1: Changes in High School Catchment Area Boundaries

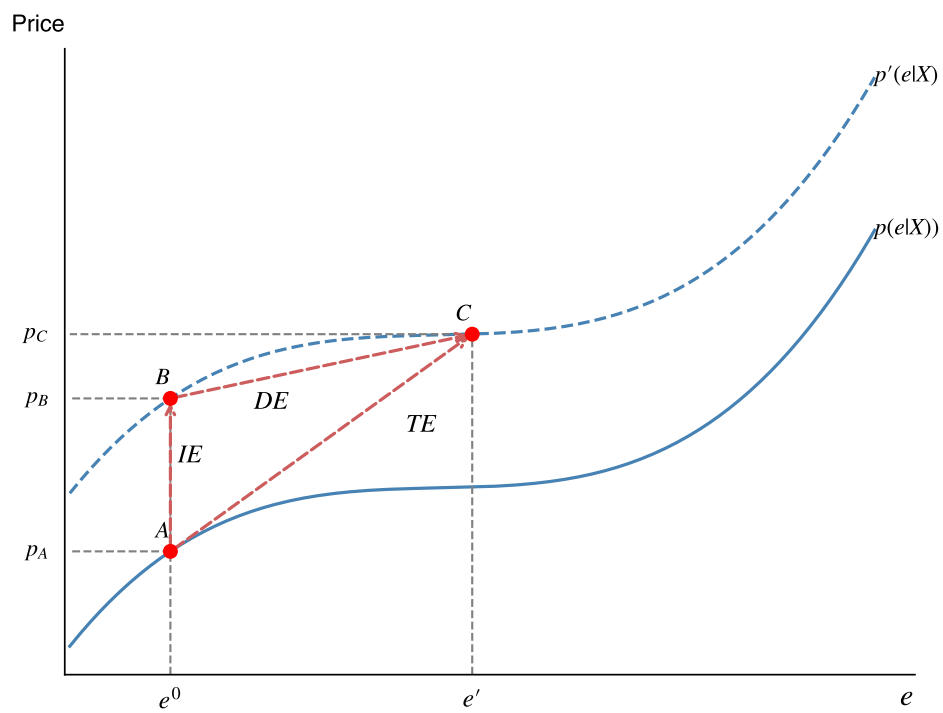


Figure 2: Replication of Figure 1 in [Banzhaf \(2021\)](#)

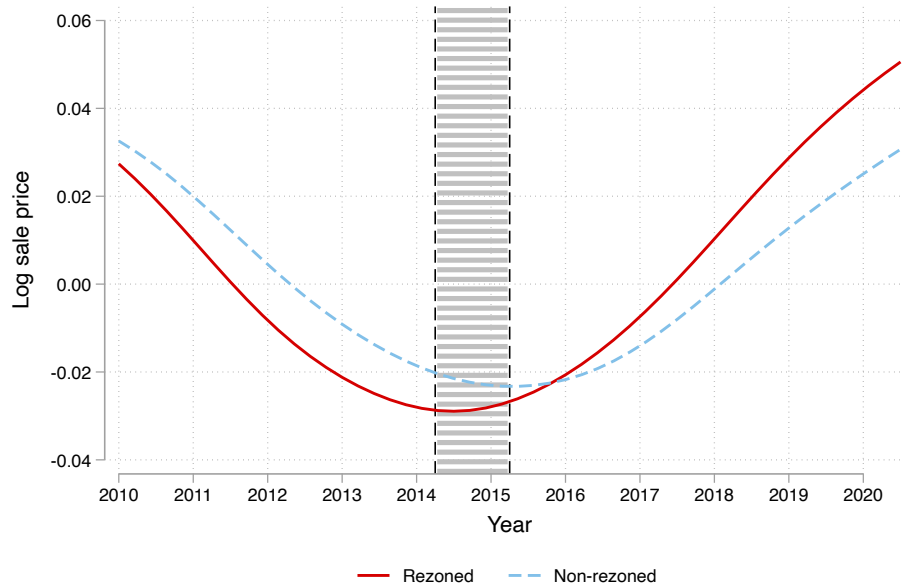


Figure 3: Sales Price Trends for Rezoned and Nonrezoned Homes

Notes: This figure compares the trend of log sales prices in rezoned area and non-rezoned area. Houses sold in areas that are subject to redistricting are in rezoned group and houses that are not subject to redistricting are included in non-rezoned group. We first regress log sale price on house attributes and obtain the residuals. Then we use local polynomial regressions to quarterly smooth the residuals. Shaded area refers to the period after announcement and before approval. We drop sales in this period in our empirical analysis for the ease of interpretation.

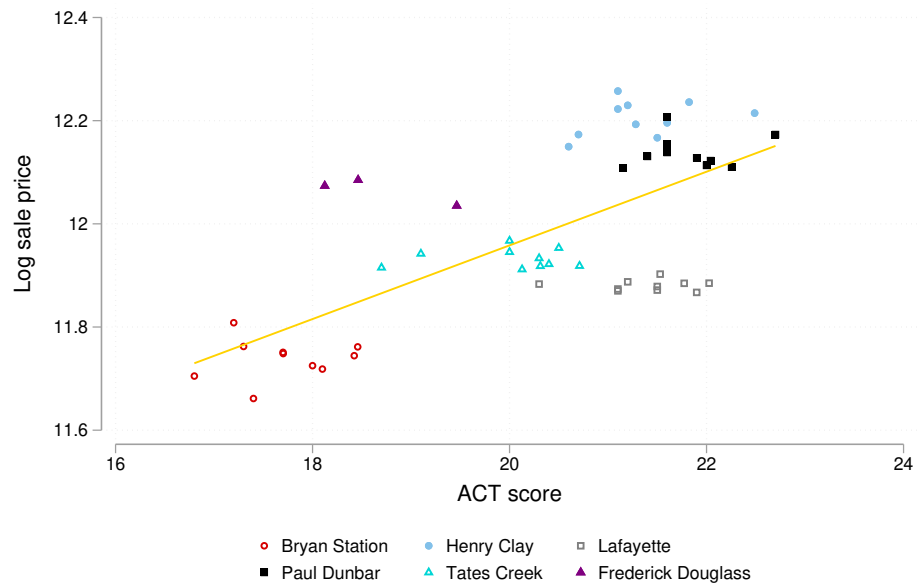


Figure 4: Scatter Plot of Mean Price and Composite ACT Score by High School and Year

Notes: This figure shows the scatter plot of average log sale price and high school ACT scores by school zone and year.

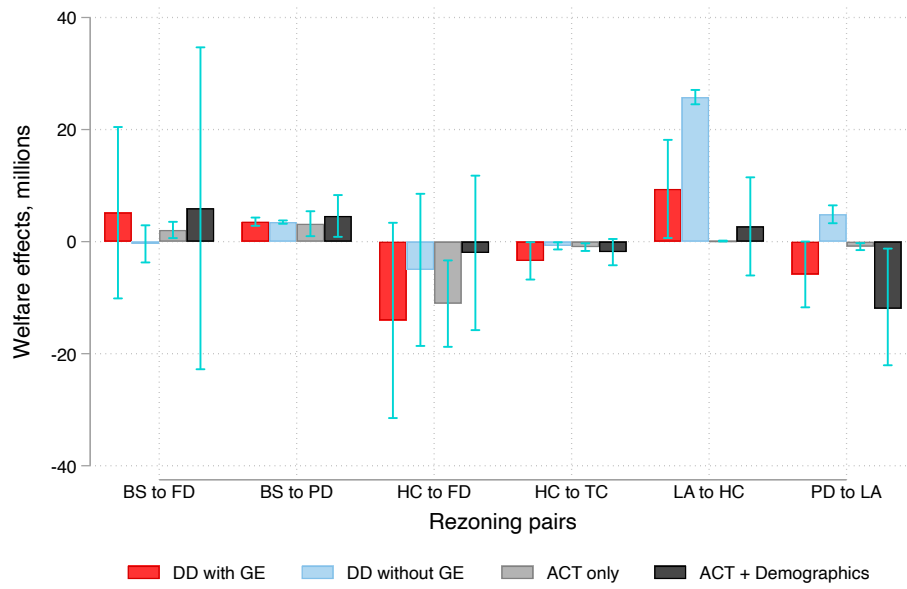


Figure 5: Comparison of Welfare Estimates for School Rezoning Pairs

Notes: This figure shows the estimated welfare effects from four models and their corresponding 90% confidence intervals.

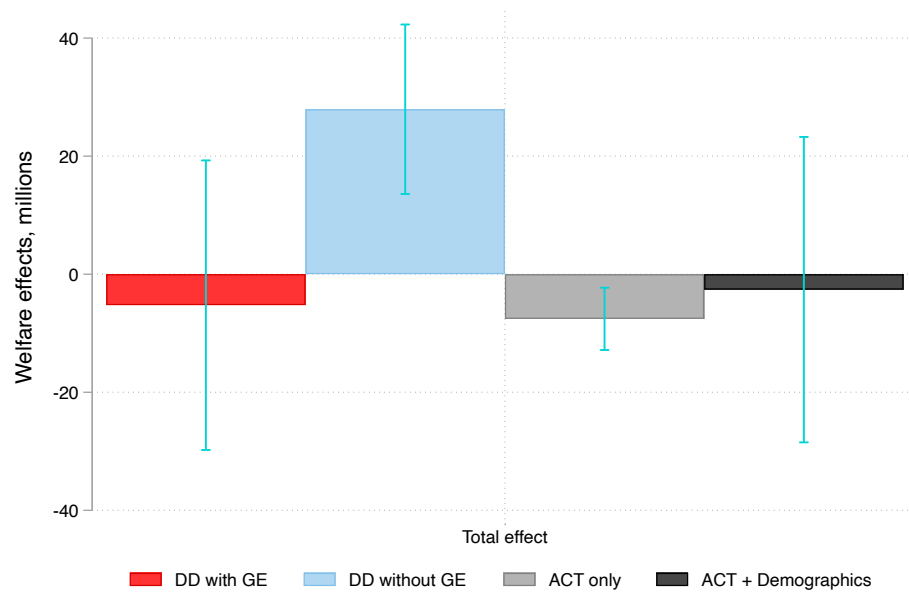


Figure 6: Aggregate Welfare Estimates Combining All School Rezoning Pairs

Notes: This figure shows the aggregate welfare effects from four models and their corresponding 90% confidence intervals.

9 Tables

Table 1: Summary Statistics for Houses before Announcement

	(1) Rezoned	(2) Nonrezoned	(3) Difference
Price	156,511.2 (81005.6)	159,853.1 (84573.8)	-3,341.924 (16,719.243)
Log Price	11.86 (0.436)	11.87 (0.463)	-0.012 (0.089)
Square footage	1784.0 (623.5)	1808.6 (667.6)	-24.558 (129.580)
Log square footage	7.431 (0.327)	7.437 (0.353)	-0.005 (0.067)
Age	0.243 (0.209)	0.312 (0.244)	-0.068 (0.078)
Stories	1.400 (0.451)	1.419 (0.454)	-0.019 (0.071)
No. Fullbath	1.994 (0.640)	1.908 (0.660)	0.087 (0.157)
All brick	0.343 (0.475)	0.379 (0.485)	-0.035 (0.106)
Urban	0.992 (0.0904)	0.992 (0.0878)	-0.000 (0.004)
Distance to school	3.267 (1.304)	2.129 (1.439)	1.138** (0.297)
Distance to park	0.360 (0.282)	0.335 (0.283)	0.025 (0.053)
Distance to urban boundary	1.237 (0.850)	1.163 (1.010)	0.074 (0.346)
Observations	2,668	7,983	10,651

Notes: This table reports the summary statistics of major house attributes. Columns (1) and (2) report the mean for houses in rezoned and nonrezoned areas respectively. Column (3) reports the estimated difference between the two columns. Standard deviations are in parentheses in the first two columns and robust standard errors are clustered at the old school level in column (3). * $p < 0.10$, ** $p < 0.05$, *** $p < 0.01$

Table 2: Exogeneity Test: Differences of Sale Price and Demographics along New School Boundaries

	(1) Log price	(2) White	(3) Bachelor	(4) Median income
<i>A. 0.25 mile</i>				
<i>Rezoned</i>	0.069 (0.104)	-0.047 (0.024)	0.055 (0.043)	74.921 (8,504.608)
Observations	1,898	1,898	1,898	1,898
R^2	0.247	0.553	0.529	0.409
<i>B. 0.5 mile</i>				
<i>Rezoned</i>	0.056 (0.123)	-0.030 (0.024)	0.066 (0.046)	-3,171.243 (10,272.591)
Observations	4,178	4,178	4,178	4,178
R^2	0.206	0.497	0.474	0.303
<i>C. 0.75 mile</i>				
<i>Rezoned</i>	0.005 (0.154)	-0.015 (0.028)	0.060 (0.048)	-3,615.671 (11,019.697)
Observations	6,094	6,094	6,094	6,094
R^2	0.209	0.463	0.428	0.273

Notes: This table reports the results of our exogeneity test of random boundaries using sales prior to the approval. Each column shows the mean difference for houses in rezoned areas compared to houses stay in the original school zones in terms of sale prices, census tract level percent of white, percent of bachelor's degree holders, and median household income. Sample consists of houses located within 0.25, 0.5, and 0.75 mile from the boundary. Robust standard errors are clustered at old school level. * $p < 0.10$, ** $p < 0.05$, *** $p < 0.01$

Table 3: Exogeneity Test for School Pairs

(New School – Old School)	(1) Log price	(2) White	(3) Bachelor	(4) Median income
Frederick Douglass-Bryan Station	0.065 (0.038)	-0.068 (0.040)	-0.041 (0.149)	-5,846.707 (12,193.943)
Observations	642	642	642	642
R^2	0.701	0.198	0.025	0.026
Paul Dunbar-Bryan Station	0.015 (0.009)	-0.127*** (0.021)	0.030 (0.122)	16,531.503 (11,251.038)
Observations	544	544	544	544
R^2	0.691	0.613	0.012	0.231
Henry Clay-Frederick Douglass	0.060* (0.034)	-0.027 (0.044)	-0.089 (0.071)	19,009.347* (10,857.514)
Observations	1,106	1,106	1,106	1,106
R^2	0.767	0.015	0.061	0.088
Tates Creek-Henry Clay	-0.125** (0.054)	0.060** (0.027)	0.229*** (0.053)	-7,497.070 (11,967.814)
Observations	953	953	953	953
R^2	0.755	0.043	0.192	0.015
Henry Clay-Lafayette	0.142* (0.074)	-0.035 (0.046)	0.058 (0.128)	-10,815.968 (10,859.380)
Observations	1,030	1,030	1,030	1,030
R^2	0.700	0.025	0.018	0.053
Lafayette-Paul Dunbar	0.067 (0.051)	-0.030 (0.051)	-0.015 (0.063)	-35,859.870*** (11,070.042)
Observations	794	794	794	794
R^2	0.831	0.014	0.004	0.305

Notes: This table reports the results of our exogeneity test of random boundaries using sales prior to the approval within each school rezoning pair. The coefficient reports the mean difference between rezoned and nonrezoned homes within 0.5 miles from the redistricting boundaries. We control for sale year fixed effect. Robust standard errors are clustered at census tract level. * $p < 0.10$, ** $p < 0.05$, *** $p < 0.01$

Table 4: Estimated Results for Standard DID and Generalized DID

	(1) Standard DID	(2)	(3)	(4)	(5)	(6) Generalized DID
		Extensions of Standard DID				
Bryan Station(6)-Paul Dunbar(1)	0.015* (0.006)	0.022*** (0.001)	0.019** (0.007)	0.024** (0.007)	0.028*** (0.007)	0.023*** (0.011)
Bryan Station(6)-Frederick Douglass(5)	-0.008 (0.006)	-0.000 (0.001)	-0.005 (0.006)	0.005 (0.005)	0.001 (0.007)	0.004 (0.006)
Henry Clay(2)-Tates Creek(4)	-0.011* (0.005)	-0.020*** (0.003)	-0.016** (0.005)	-0.033* (0.016)	-0.029 (0.017)	-0.018* (0.009)
Henry Clay(2)-Frederick Douglass(5)	-0.015 (0.012)	-0.024** (0.009)	-0.005 (0.013)	-0.018 (0.011)	-0.016 (0.011)	-0.020 (0.013)
Lafayette(3)-Henry Clay(2)	0.051*** (0.006)	0.035*** (0.001)	0.046** (0.014)	0.040** (0.012)	0.040** (0.011)	0.022* (0.010)
Paul Dunbar(1)-Lafayette(3)	0.009 (0.008)	0.018*** (0.002)	-0.001 (0.011)	0.004 (0.009)	0.011 (0.011)	-0.020* (0.010)
<i>Post</i> ×New High Schools						✓
<i>Post</i> ×Rezoned Pairs		✓		✓	✓	✓
<i>Post</i> ×House Attributes			✓	✓	✓	✓
<i>Post</i> ×Local Demographics					✓	✓
Observations	22,288	22,288	22,288	22,288	22,288	22,288
R^2	0.906	0.906	0.906	0.906	0.906	0.906

Notes: This table shows the estimated results for our DID equations. Column (1) shows the estimated DID effects for rezoning pairs in Equation (9). Columns (2) through (5) show the estimated DID effects when we control time-varying school fixed effect, house attributes, and neighborhood demographics such as percentage of white and median household income at the census tract level. Column (6) is the differences between estimated coefficients of corresponding schools in which robust standard errors are estimated through delta method. All regressions control for neighborhood fixed effect, elementary school fixed effect, year, and season fixed effect. Robust standard errors are clustered at the school zone level.

Table 5: Generalized DID with School Dummies Results

	(1)	(2)	(3)
<i>Panel A.</i>			
Henry Clay Pre	0.014 (0.009)	0.015 (0.010)	0.009 (0.012)
Lafayette Pre	-0.017* (0.008)	-0.015 (0.011)	-0.019 (0.011)
Paul Dunbar Pre	0.014** (0.004)	0.016** (0.006)	0.017 (0.009)
Tates Creek Pre	0.020* (0.009)	0.020 (0.010)	0.012 (0.011)
Henry Clay Post	0.030** (0.008)	0.029** (0.009)	0.024* (0.011)
Lafayette Post	0.008 (0.008)	0.009 (0.010)	0.003 (0.009)
Paul Dunbar Post	0.018*** (0.004)	0.020** (0.006)	0.023*** (0.002)
Tates Creek Post	0.018* (0.008)	0.016 (0.010)	0.007 (0.008)
Frederick Douglass Post	0.002 (0.002)	0.001 (0.002)	0.004 (0.006)
<i>Panel B.</i>			
Log square footage	0.577*** (0.024)	0.576*** (0.024)	0.600*** (0.026)
Age	-0.328*** (0.072)	-0.328*** (0.072)	-0.387** (0.103)
Age square	0.174*** (0.037)	0.174*** (0.037)	0.227** (0.067)
Stories	-0.032*** (0.005)	-0.032*** (0.005)	-0.038*** (0.009)
No. fullbath	0.091*** (0.005)	0.091*** (0.005)	0.090*** (0.009)
All brick	0.021* (0.010)	0.021* (0.010)	0.022 (0.012)
Urban	-0.127* (0.057)	-0.123* (0.056)	-0.133** (0.051)
Distance to park	0.013 (0.010)	0.012 (0.010)	0.025** (0.008)
Distance to urban boundary	-0.003 (0.008)	-0.001 (0.009)	-0.001 (0.011)
Median income		0.004* (0.002)	0.002 (0.002)
% White		-0.026 (0.015)	-0.021 (0.013)
Log square footage \times Post			-0.037** (0.011)
Age \times Post			0.078 (0.097)
Age square \times Post			-0.068 (0.065)
Stories \times Post			0.010 (0.010)
No. fullbath \times Post			0.002 (0.009)
All brick \times Post			-0.001 (0.007)
Urban \times Post			0.015 (0.042)
Distance to park \times Post			-0.018* (0.009)
Distance to urban boundary \times Post			0.000 (0.003)
Median income \times Post			0.002 (0.002)
% White \times Post			-0.006 (0.018)
Observations	22,288	22,288	22,288
R^2	0.906	0.906	0.906

Notes: This table reports estimates of redistricting effects based on the generalized DID model in Equation (10). Each column is a separate regression. Neighborhood fixed effect, elementary school, year, and seasonal fixed effects are also included. Robust standard errors are clustered at school zone level. * $p < 0.10$, ** $p < 0.05$, *** $p < 0.01$

Table 6: DID Hedonics with Continuous Measures of School Quality

	(1)	(2)	(3)	(4)
	All School Attributes			Only ACT
	Pre	Post	All Time-Varying	
% White student	-0.049 (0.249)	-0.280 (0.222)	-0.287** (0.098)	
% Hispanic student	0.143 (0.355)	0.313 (0.240)	0.022 (0.169)	
% Lunch program	-0.138 (0.193)	-0.071 (0.102)	-0.084 (0.173)	
% Behavior incident	-0.025** (0.008)	-0.266*** (0.044)	-0.019 (0.010)	
Distance to school	-0.009 (0.018)	-0.015 (0.010)	-0.017 (0.010)	
Graduation rate	-0.056 (0.190)	0.396 (0.211)	-0.109 (0.146)	
ACT	0.010 (0.007)	0.003 (0.004)	0.008 (0.007)	0.003 (0.002)
<i>Post</i> × % White student			-0.003 (0.076)	
<i>Post</i> × % Hispanic student			0.033 (0.084)	
<i>Post</i> × % Lunch program			0.057 (0.152)	
<i>Post</i> × % Behavior incident			-0.165*** (0.022)	
<i>Post</i> × Distance to school			0.009** (0.002)	
<i>Post</i> × Graduation rate			0.541** (0.184)	
<i>Post</i> × ACT			-0.005 (0.007)	0.002 (0.002)
Observations	8,423	13,861	22,288	22,288
R^2	0.910	0.908	0.906	0.906

Notes: This table shows hedonic estimation of school attributes including ACT scores and their impact on housing prices. Columns (1) and (2) are two cross-sectional regressions using sales from pre and post periods separately. Column (3) combines the first two columns in one regression where we allow all attributes to change over time by interacting them with the *Post* dummy. Column (4) excludes all school characteristics and neighborhood demographics except the ACT score. *Post* = 1 if houses were sold after the approval date. Sales between announcement date and approval date are dropped. House attributes are omitted in the reported table for space saving purpose. Neighborhood fixed effect, elementary school fixed effect, year, and seasonal fixed effects are included. Robust standard errors are clustered at census tract level. * $p < 0.10$, ** $p < 0.05$, *** $p < 0.01$

Table 7: Capitalization of Rezoning Using Post-Approval School Dummies and School Characteristics

	(1) Bryan Station to Frederick Douglass (6)→(5)	(2) Bryan Station to Paul Dunbar (6)→(1)	(3) Henry Clay to Frederick Douglass (2)→(5)	(4) Henry Clay to Tates Creek (2)→(4)	(5) Lafayette to Henry Clay (3)→(2)	(6) Paul Dunbar to Lafayette (1)→(3)	(7) Total
A. No. Houses	7,912	1,291	2,783	1,633	2,066	2,384	18,069
B. Avg Assessed Value in 2013	\$164,262	\$121,033	\$248,370	\$118,458	\$210,912	\$122,690	
C. ACT Difference Post	0.33	4.21	-3.30	-1.05	0.05	-0.63	
D. % ΔP : Generalized DID	0.40%	2.28%	-2.03%	-1.78%	2.16%	-2.00%	
E. Welfare Effect (mil)	\$5.20 [-\$10.14, \$20.45]	\$3.56 [\$2.82, \$4.29]	-\$14.06 [-\$31.49, \$3.36]	-\$3.44 [-\$6.77, -\$0.10]	\$9.40 [\$0.64, \$18.16]	-\$5.86 [-\$11.73, \$0.01]	-\$5.25 [-\$29.78, \$19.28]
F. % ΔP : Standard DID	-0.03%	2.23%	-0.73%	-0.39%	5.92%	1.67%	
G. Welfare Effect (mil)	-\$0.41 [-\$3.72, \$2.91]	\$3.49 [\$3.19, \$3.78]	-\$5.05 [-\$18.62, \$8.53]	-\$0.76 [-\$1.40, -\$0.12]	\$25.79 [\$24.51, \$27.07]	\$4.88 [\$3.28, \$6.47]	\$27.95 [\$13.59, \$42.30]
H. % ΔP : DID with ACT Only	0.16%	2.04%	-1.16%	-0.51%	0.02%	-0.31%	
I. Welfare Effect (mil)	\$2.08 [\$0.63, \$3.53]	\$3.19 [\$0.97, \$5.42]	-\$11.07 [-\$18.78, -\$3.36]	-\$0.99 [-\$1.67, -\$0.30]	\$0.11 [\$0.03, \$0.18]	-\$0.89 [-\$1.51, -\$0.27]	-\$7.57 [-\$12.84, -\$2.29]
J. % ΔP : DID with All School Vars	0.46%	2.93%	-0.29%	-0.97%	0.62%	-4.09%	
K. Welfare Effect (mil)	\$5.95 [-\$22.78, \$34.67]	\$4.58 [\$0.85, \$8.31]	-\$2.02 [-\$15.80, \$11.77]	-\$1.87 [-\$4.22, \$0.47]	\$2.72 [-\$6.04, \$11.47]	-\$11.97 [-\$22.70, -\$1.25]	-\$2.61 [-\$28.49, \$23.25]

Notes: This table shows the welfare measures of school redistricting. Each column is a school-pair rezoning. Row A shows the number of houses in each rezoned area prior to the rezoning. Row B shows the average assessed value for those homes affected by the rezoning. Row C presents the change in the average ACT score after rezoning. Row D uses coefficients from the rezoning effects in Table 4. Rows E, G, I, and K show the predicted property value changes based on rezoning estimates by multiplying rows A, B, and the corresponding percentage changes. Row H uses coefficients for ACT and $Post \times ACT$ from column (4) Table 6. Row J uses coefficients of ACT and demographics from column (3) Table 6. 90% confidence interval is in bracket.

Appendices

A Additional Figures

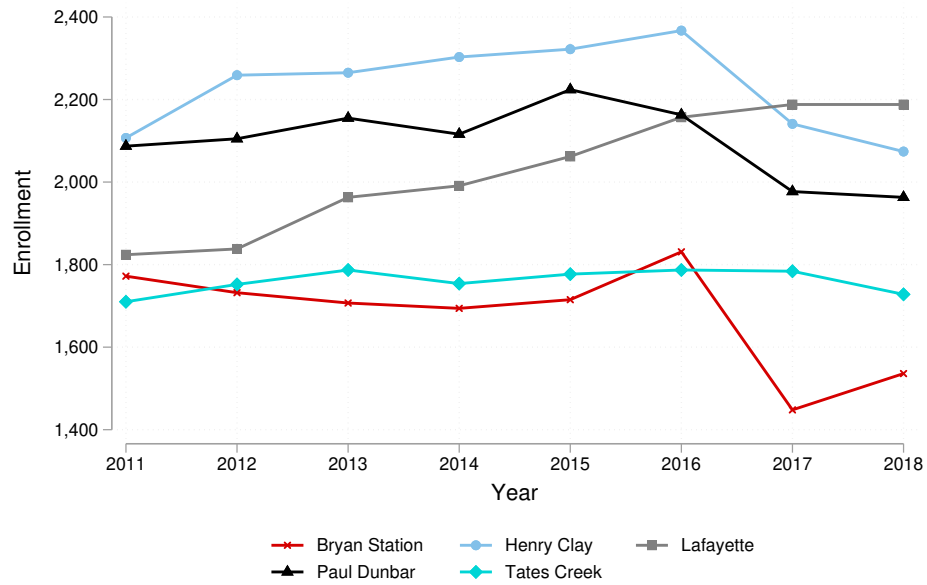


Figure A1: Annual Enrollment in Fayette County High Schools

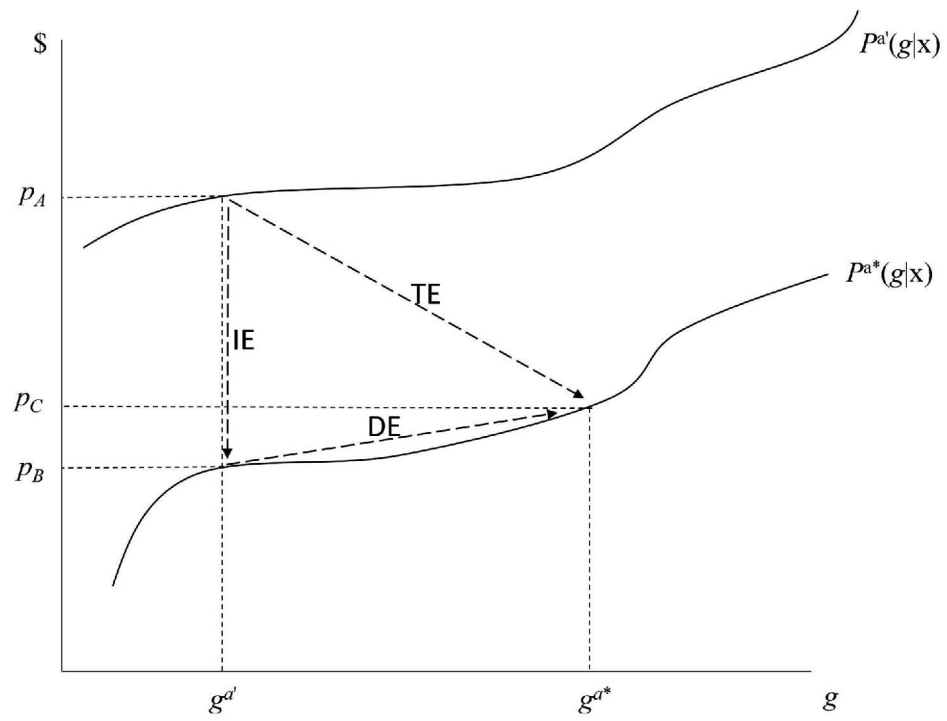


Figure A2: Figure 1 in [Banzhaf \(2021\)](#)

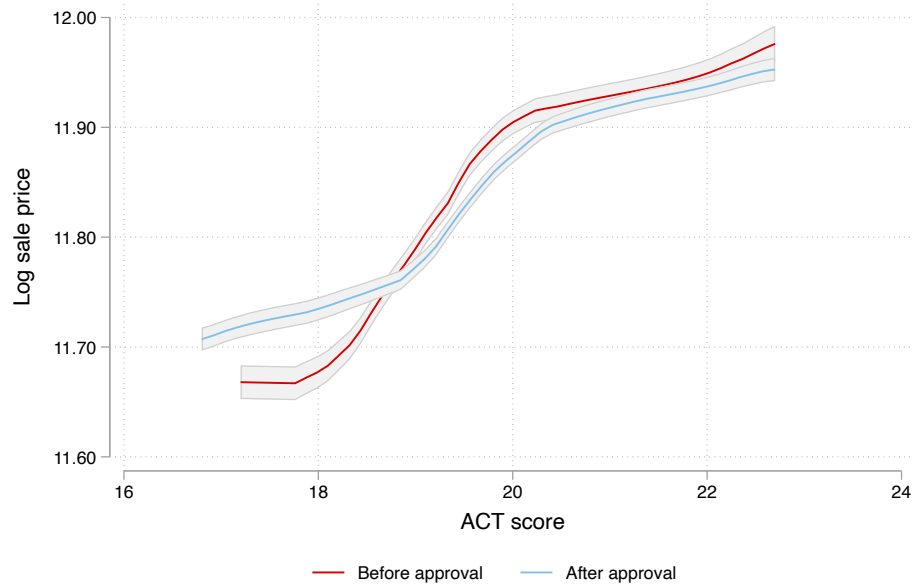


Figure A3: Hedonic Price Functions before and after Approval

Notes: This figure plots the hedonic price functions of school quality for sales before and after approval of the redistricting plan separately using local polynomial regressions. Shaded areas are 95 percent confidence interval bands.

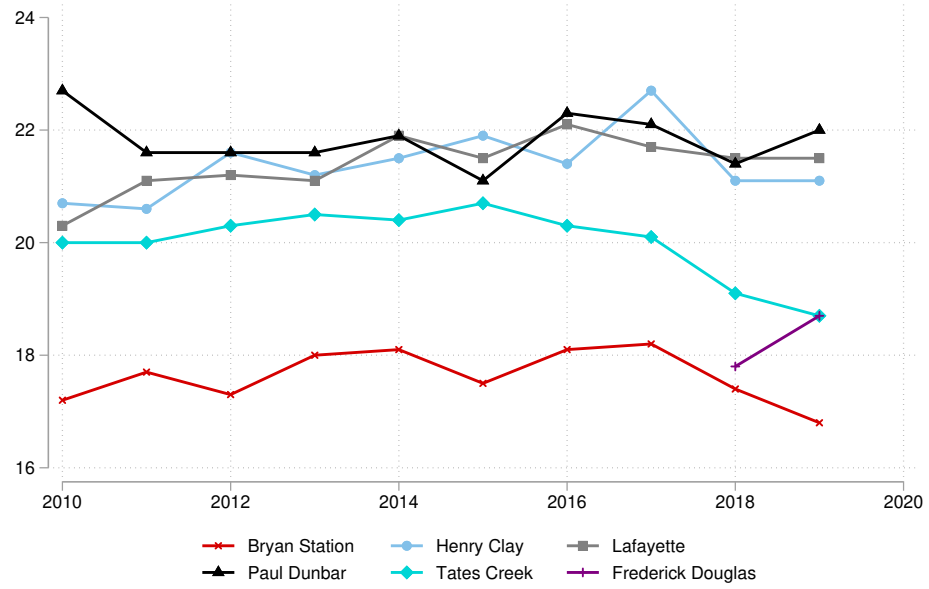


Figure A4: ACT Composite Scores by High School Catchment Area and Year

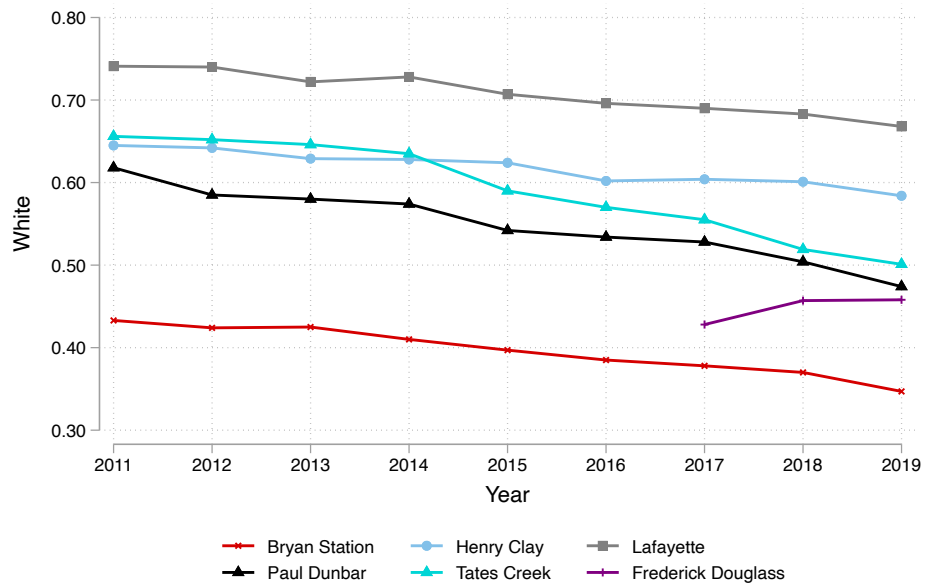


Figure A5: Percent of White Students

Notes: This figure plots the percentage of white students in each high school.

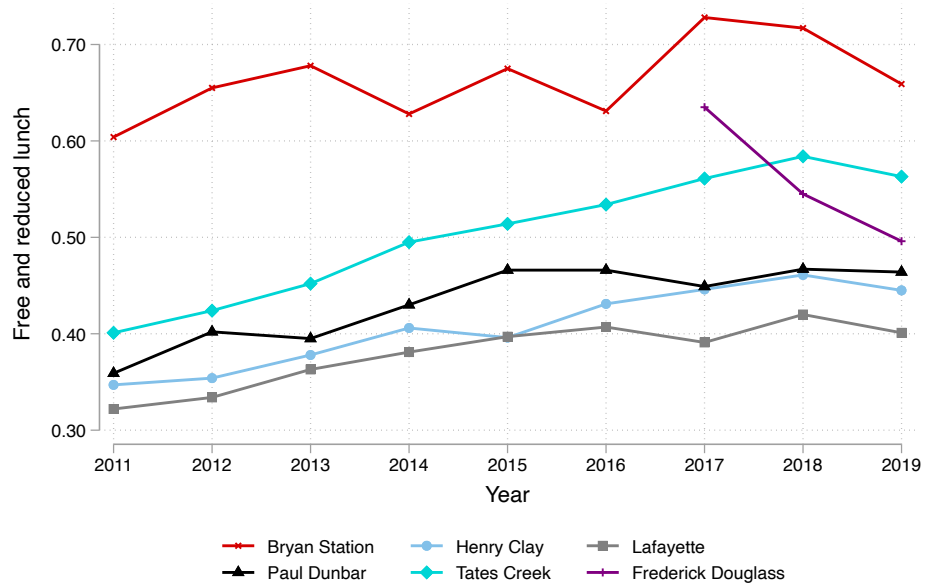


Figure A6: Percent of Free and Reduced Lunch Students

Notes: This figure plots the percentage of students participating in the lunch program.

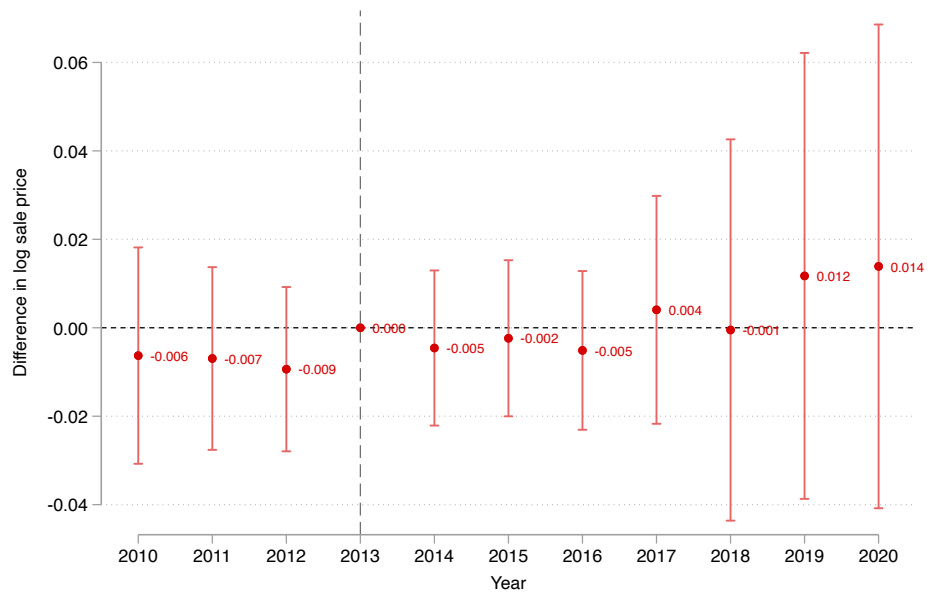


Figure A7: Parallel Trend Test

Notes: This figure plots the event-study style parallel trend test of the difference in log sale price between rezoned and non-rezoned homes relative to their difference in 2013.

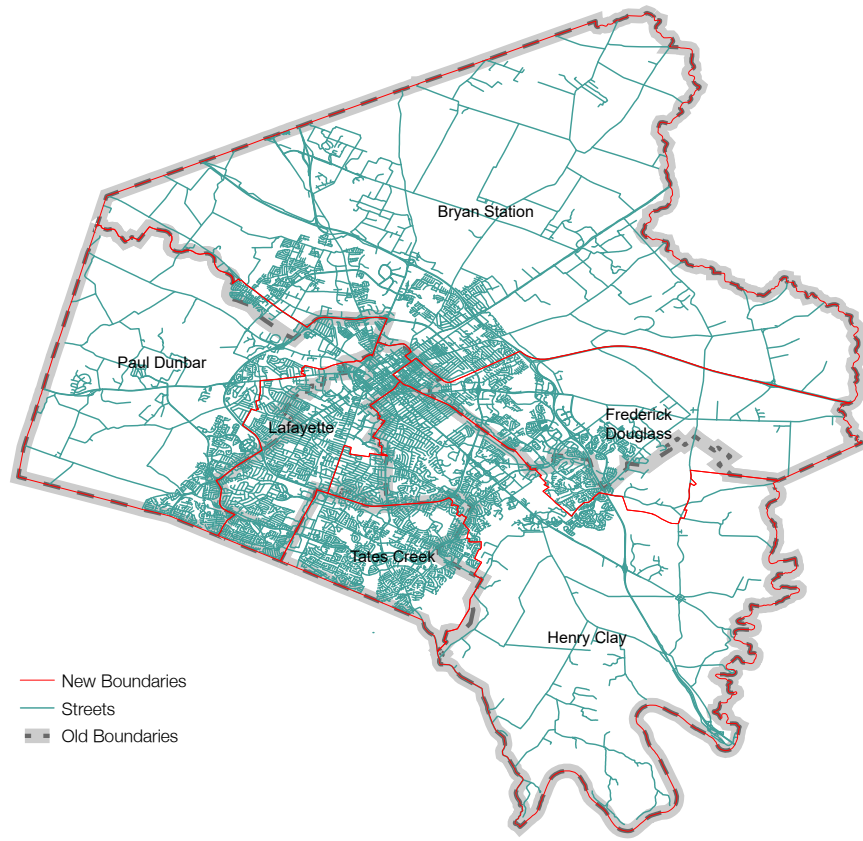
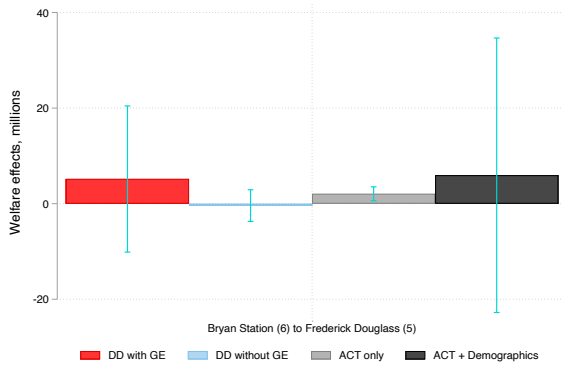
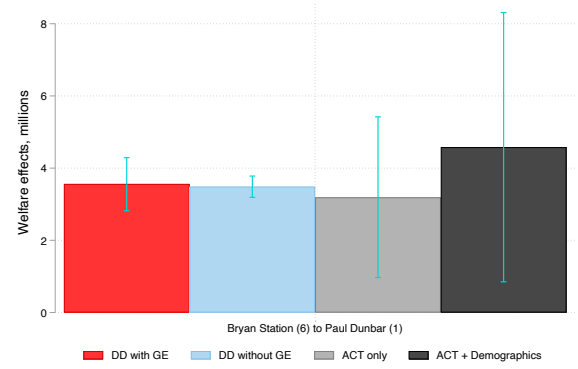


Figure A8: School Boundaries and Streets

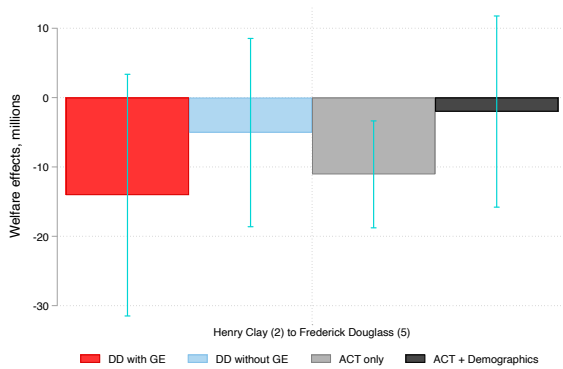
Notes: This figure shows the overlap of old and new school boundaries and main streets in Fayette County, KY.



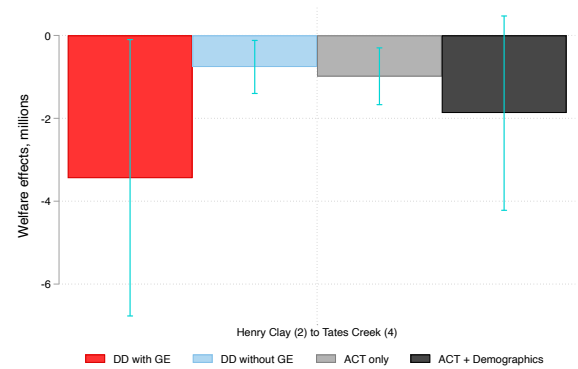
(a) Bryan Station (6) to Frederick Douglass (5)



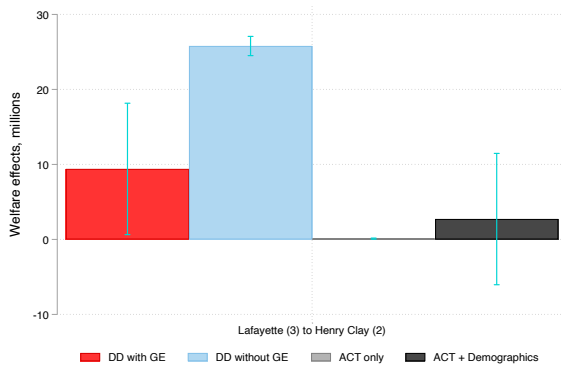
(b) Bryan Station (6) to Paul Dunbar (1)



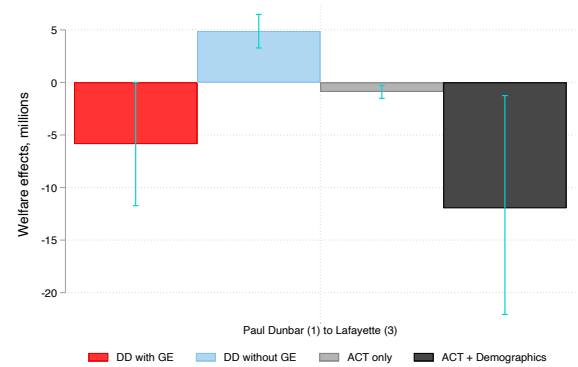
(c) Henry Clay (2) to Frederick Douglass (5)



(d) Henry Clay (2) to Tates Creek (4)



(e) Lafayette (3) to Henry Clay (2)



(f) Paul Dunbar (1) to Lafayette (3)

Figure A9: Welfare Effects for Each School Rezoning Pair

B Additional Tables

Table B1: Percent of Rezoned Homes

School	Nonrezoned	Rezoned	Percentage	Total
Bryan Station	3,493	3,071	46.79%	6,564
Henry Clay	3,149	1,405	30.85%	4,554
Lafayette	3,674	641	14.86%	4,315
Paul Dunbar	2,318	556	19.35%	2,874
Tates Creek	3,933	48	1.21%	3,981
Total	16,567	5,721	25.67%	22,288

Notes: This table shows percentage of rezoned homes in each original school zone prior to the redistricting.

Table B2: Estimated Coefficients for Additional Covariates

	(1)	(2)	(3)	(4)	(5)	(6)
Log square footage	0.577*** (0.024)	0.576*** (0.024)	0.598*** (0.025)	0.599*** (0.024)	0.601*** (0.026)	0.600*** (0.026)
Age	-0.329*** (0.073)	-0.323*** (0.074)	-0.367** (0.103)	-0.371** (0.104)	-0.374** (0.104)	-0.387** (0.103)
Age square	0.178*** (0.038)	0.172*** (0.039)	0.210** (0.076)	0.216** (0.073)	0.217** (0.070)	0.227** (0.067)
Stories	-0.032*** (0.005)	-0.032*** (0.005)	-0.039*** (0.009)	-0.039*** (0.009)	-0.039*** (0.009)	-0.038*** (0.009)
No. fullbaths	0.091*** (0.005)	0.091*** (0.005)	0.090*** (0.009)	0.089*** (0.009)	0.090*** (0.009)	0.090*** (0.009)
All brick	0.021* (0.010)	0.021* (0.010)	0.022 (0.013)	0.022 (0.013)	0.022 (0.013)	0.022 (0.012)
Urban	-0.143* (0.058)	-0.143* (0.058)	-0.166** (0.051)	-0.152** (0.051)	-0.145** (0.052)	-0.133** (0.051)
Distance to park	0.014 (0.010)	0.014 (0.010)	0.020* (0.010)	0.024* (0.010)	0.026** (0.008)	0.025** (0.008)
Distance to urban boundary	-0.004 (0.009)	-0.004 (0.009)	-0.005 (0.011)	-0.002 (0.011)	-0.001 (0.011)	-0.001 (0.011)
Median income					0.002 (0.002)	0.002 (0.002)
White					-0.020 (0.018)	-0.021 (0.013)
<i>Post</i> × Log square footage			-0.033* (0.013)	-0.036** (0.013)	-0.040** (0.012)	-0.037** (0.011)
<i>Post</i> × Age			0.059 (0.099)	0.064 (0.102)	0.066 (0.102)	0.078 (0.097)
<i>Post</i> × Age square			-0.049 (0.077)	-0.057 (0.074)	-0.057 (0.070)	-0.068 (0.065)
<i>Post</i> × Stories			0.010 (0.010)	0.011 (0.010)	0.011 (0.010)	0.010 (0.010)
<i>Post</i> × No. fullbath			0.002 (0.009)	0.003 (0.009)	0.002 (0.009)	0.002 (0.009)
<i>Post</i> × All brick			-0.002 (0.007)	-0.001 (0.007)	-0.001 (0.007)	-0.001 (0.007)
<i>Post</i> × Urban			0.031 (0.039)	0.012 (0.045)	0.009 (0.042)	0.015 (0.042)
<i>Post</i> × Distance to park			-0.008 (0.008)	-0.013 (0.010)	-0.017 (0.009)	-0.018* (0.009)
<i>Post</i> × Distance to urban boundary			0.002 (0.005)	-0.003 (0.004)	-0.001 (0.004)	0.000 (0.003)
<i>Post</i> × Median income					0.002 (0.002)	0.002 (0.002)
<i>Post</i> × White					-0.009 (0.009)	-0.006 (0.006)
Time-Varying School Effect		✓		✓	✓	✓
Time-Varying House Attributes			✓	✓	✓	✓
Time-Varying Demographics					✓	✓
Observations	22,288	22,288	22,288	22,288	22,288	22,288
R^2	0.906	0.906	0.906	0.906	0.906	0.906

Notes: This table provides the full set of estimated coefficients for Table 4. Robust standard errors are clustered at the school zone level.

* $p < 0.10$, ** $p < 0.05$, *** $p < 0.01$

C Derivations for Section 4

C.1 Deriving $\frac{dp_1}{dL_1}$ and $\frac{dp_2}{dL_1}$

We allow for a distribution of tastes for education quality giving the (indirect) utility of residents of two districts be given by

$$V(e_i, p_i, \alpha(n)) = y + \alpha(n) z(e_i) - \gamma(p_i) \quad (C1)$$

where, e_i is educational quality and p_i the price of housing in district i .¹⁷ The term α is a “taste” parameter for educational quality distributed across the population (n) with $\alpha' > 0$. We further assume the land in each district is given by L_i with the supply of housing per unit of land given by $H^s(p_i)$, $i = 1, 2$ and the demand, per resident, of housing give by $h(p_i)$.

C.1.1 Equilibrium Conditions and Comparative Statics

Equilibrium requires that individuals choose the district in which their utility is maximized with the marginal individual with tastes $\alpha(n_1)$ indifferent between the two districts,

$$\alpha(n_1)z(e_1) - \gamma(p_1) = \alpha(n_1)z(e_2) - \gamma(p_2) \quad (C2)$$

Given the identical demands for housing and absence of other local amenities, if $e_1 < e_2$ then individuals with $\alpha < \alpha(n_1)$ reside in district 1 and those with $\alpha > \alpha(n_1)$ reside in district 2 with the individual(s) with $\alpha = \alpha(n_1)$ indifferent between the two districts. In addition to the equal utility condition, the housing market needs to clear,

$$n_1(p_1) + n_2(p_2) = N, \quad (C3)$$

where n_i , $i = 1, 2$ is the population of district i with $\frac{\partial n_i}{\partial p_i} > 0$ ¹⁸ and N is total population. Totally differentiating (C3) we have

$$\frac{dp_2}{dp_1} = -\frac{n_1\theta_1}{n_2\theta_2} \quad (C4)$$

where $\theta_i = \frac{\partial n_i}{\partial p_i} \frac{1}{n_i}$ is the semi-elasticity of population with respect to the price of housing.

¹⁷Underlying an indirect utility function of this form is a utility function of the form $U^i = x_i + \alpha z(e_i) + f(h_i)$ with a budget constraint of $y = x_i + p_i h_i$ where y is income. x_i is consumption of a private commodity and h_i is consumption of housing.

¹⁸That $\frac{\partial n_i}{\partial p_i} > 0$ follows from the fact that $n_i = \frac{L_i H^s(p_i)}{h(p_i)}$ where L_i is land in district i , $H^s(p_i)$ is housing per unit of land with $\frac{\partial H^s}{\partial p_i} > 0$ and $\frac{\partial h(p_i)}{\partial p_i} < 0$

A Change in Education Quality We first show how, in this setting that $\frac{dp_i}{de_i} \neq \alpha(n_i)z'(e_i)$, the value of an increase in educational quality for the marginal resident. Then differentiating (C2) with respect to e_1 gives

$$\alpha(n_1)z'(e_1) + \alpha'(n_1)\frac{dn_1}{de_1} + \gamma'\frac{dp_1}{de_1} = \alpha'(n_2)\frac{dn_2}{dn_1}\frac{dn_2}{dn_1} + \gamma'\frac{dp_2}{de_1} \quad (C5)$$

and applying (C4) gives

$$\underbrace{h_1 \frac{dp_1}{de_1}}_{TE} = \underbrace{\alpha z'(e_1)}_{DE} + \underbrace{\left[\underbrace{-\frac{n_1}{n_2}h_2}_{\frac{dp_2}{dp_1}} + \underbrace{\alpha(-1)^a [z(e_1) - z(e_2)] \varepsilon \theta}_{\alpha'(n_1)\frac{dn_1}{dp_1}} \right]}_{IE} \frac{dp_1}{de_1}^{19} \quad (C6)$$

where $\varepsilon = \frac{\alpha'(n)}{\alpha(n)} / \frac{1}{n_1}$ is the elasticity of the taste for educational quality, α , with respect to population and $a = 1(2)$ if $e_1 < (>)e_2$. In terms of Banzhaf (2021), in (C6) the direct effect (DE) is the term $\alpha z'(e_1)$. Then from (C6) we see that changes in property values in district 1, $h_1 \frac{\partial p_1}{\partial e_1}$, do not equal DE ($MWTP$), if it has a significant market share, $n_1/n_2 \gg 0$, or if the tastes of the marginal individual and population changes when p_1 changes, $\varepsilon \theta \neq 0$, and the difference in educational quality, $\alpha(n) [g(e_1) - g(e_2)]$, is large.

Redistricting: Changes in Enrollment We now show how changes in school catchment areas, L_1 and L_2 , affect property values and how we can separate the components of these changes into the DE and IE . Differentiating (C2) gives

$$\left[\alpha'(n_1)e_1 + \alpha(n_1)\frac{de_1}{dn_1} \right] \frac{dn_1}{dL_1} + \left[\alpha'(n_1)e_1 + \alpha(n_1)\frac{de_1}{dn_1} \right] \frac{dn_1}{dp_1} \frac{dp_1}{dL_1} - \frac{dp_1}{dL_1} = \left[\alpha'(n_1)e_2 + \alpha(n_1)\frac{de_2}{dn_2} \frac{dn_2}{dn_1} \right] \frac{dn_1}{dL_1} + \left[\alpha'(n_1)e_2 + \alpha(n_1)\frac{de_2}{dn_2} \frac{dn_2}{dn_1} \right] \frac{dn_1}{dp_1} \frac{dp_1}{dL_1} - \frac{dp_2}{dL_1} \quad (C7)$$

and differentiating (C3) gives

$$\frac{n_1\theta_1}{p_1} \frac{dp_1}{dL_1} + \frac{n_2\theta_2}{p_2} \frac{dp_2}{dL_1} + h_1(p_1) - h_2(p_2) = 0 \quad (C8)$$

For our purposes, we assume that $h_1(p_1) = h_2(p_2)$ —that in the area that is redistricted the number of houses does not change with the redistricting. Then using $\frac{dn_2}{dn_1} = -1$ and $\frac{\partial n_1}{\partial L_1} = h_1(p_1)$ we have

$$^{19}\text{Solving (C6) for } \frac{dp_1}{de_1} \text{ gives } \underbrace{h_1 \frac{dp_1}{de_1}}_{TE} = \underbrace{\alpha z'(e_1)}_{DE} - \underbrace{\left[\frac{\frac{n_1}{n_2} \frac{p_2 h_2}{p_1 h_1} - \alpha(-1)^a [z(e_1) - z(e_2)] \frac{\varepsilon}{p_1 h_1}}{\left[1 + \frac{n_1}{n_2} \frac{p_2 h_2}{p_1 h_1} - \alpha [z(e_1) - z(e_2)] \frac{\varepsilon \theta}{p_1 h_1} \right]} \right]}_{IE} \theta (\alpha z'(e_1))$$

$$\left[\alpha' (n_1) (e_1 - e_2) + \alpha (n_1) \left(\frac{de_1}{dn_1} + \frac{de_2}{dn_2} \right) \right] h_1 (p_1) = \quad (C9)$$

$$\frac{dp_1}{dL_1} - \frac{dp_2}{dL_2} - \left[\alpha' (n_1) (e_1 - e_2) + \alpha (n_1) \left(\frac{de_1}{dn_1} + \frac{de_2}{dn_2} \right) \right] \frac{n_1 \theta_1}{p_1} \frac{dp_1}{dL_1}$$

Finally using (C8) to substitute for $\frac{dp_2}{dL_2}$ in (C9) we obtain

$$\frac{dp_1}{dL_1} = \frac{\left[\alpha' (n_1) (e_1 - e_2) + \alpha (n_1) \left(\frac{de_1}{dn_1} + \frac{de_2}{dn_2} \right) \right]}{\left\{ 1 + \frac{n_1 \theta_1}{n_2 \theta_2} \frac{p_2}{p_1} - \left[\alpha' (n_1) (e_1 - e_2) + \alpha (n_1) \left(\frac{de_1}{dn_1} + \frac{de_2}{dn_2} \right) \right] \frac{n_1 \theta_1}{p_1} \right\}} h_1 (p_1) \quad (C10)$$

and

$$\frac{dp_2}{dL_1} = - \frac{\left[\alpha' (n_1) (e_1 - e_2) + \alpha (n_1) \left(\frac{de_1}{dn_1} + \frac{de_2}{dn_2} \right) \right]}{\left\{ 1 + \frac{n_1 \theta_1}{n_2 \theta_2} \frac{p_2}{p_1} - \left[\alpha' (n_1) (e_1 - e_2) + \alpha (n_1) \left(\frac{de_1}{dn_1} + \frac{de_2}{dn_2} \right) \right] \frac{n_1 \theta_1}{p_1} \right\}} \frac{n_1 \theta_1}{n_2 \theta_2} \frac{p_2}{p_1} h_1 (p_1) \quad (C11)$$

C.2 Deriving the Sufficient Statistic

Differentiating the social welfare function, (5), with respect to L_1 gives

$$\begin{aligned} \frac{\partial SWF}{\partial L_1} = & \underbrace{\frac{\partial n_1}{\partial L_1} [y - p_1 + \alpha (n_1) e_1 (e_1)] - \frac{\partial n_1}{\partial L_1} [y - p_2 + \alpha (n_1) g (e_2)]}_{(a)} \\ & - \underbrace{\left(n_1 \frac{\partial p_1}{\partial L_1} + n_2 \frac{\partial p_2}{\partial L_1} \right)}_{(b)} + \underbrace{\left(H_1 \frac{\partial p_1}{\partial L_1} + H_2 \frac{\partial p_2}{\partial L_1} \right)}_{(c)} + p_1 h_1 + \frac{\partial L_2}{\partial L_1} p_2 h_2 \end{aligned} \quad (C12)$$

In (C12) there are three distinct effects on social welfare: a) the change in utility for households moving from zone 1 to zone 2; b) the change in rents paid by residents and received by landlords as a result of change in housing prices; and c) the change in rents received by landlords in the area rezoned from zone 2 to zone 1. As utility for the resident with $\alpha = \alpha (n_1)$ is the same in both districts by (3), term (a) of (C12) must equal zero. Term (b) also equals zero – the changes in rents to residents is also the change in income to landlords ($n_j = H_j$). With $e_1 \neq e_2$, housing prices in the two districts are not equal and therefore term (c) does not equal zero. As $\frac{\partial L_2}{\partial L_1} = -1$ it follows that the marginal change in social welfare simplifies to (6).